



# Annual Report 2010



Ireland's EU Structural Funds  
Programmes 2007 - 2013

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## Chairman's Report

I am very pleased to report that the Dun Laoghaire Rathdown County Enterprise Board continues to provide a pivotal role in assisting start-up and growth businesses and the overall development of micro-enterprise in the county. The Board continues to operate in accordance with the terms of its Strategic Plan 2007 – 2013.


During 2010, a further seventy-five businesses were approved for financial assistance, totaling an investment of €1,389,483. These projects have the potential to create over 239 jobs when fully implemented. This brings the total number of projects financially assisted by the Board since its establishment in 1995 to 1,087, in which over 1,589 jobs have been created.

However, perhaps the Board's most valuable contribution to micro-enterprise in Dun Laoghaire Rathdown is the service provided to those thinking of either starting or expanding in business. Every year, hundreds of people receive business information and advice, mentoring and networking. In 2010, a total of 392 people participated in 23 management development programmes. A total of €116,815 was expended on these programmes.

I would like to certify that Government travel policy requirements are being met in full.

I would like to take this opportunity of thanking my fellow Board Members for their dedication and contribution to the work of the Board in 2010. On behalf of the Board, I would like to thank the members of the Evaluation Committee for their thoroughness and efficiency in project evaluation throughout the year; the Minister and his officials in the Dept. of Enterprise, Trade & Employment; the members of the Central Co-Ordination Unit in Enterprise Ireland; and most especially, the Chief Executive Officer and his staff for their diligent work and enthusiasm throughout the year.

I am confident that Dun Laoghaire Rathdown County Enterprise Board will continue to play an integral part in the development of the local economy in Dun Laoghaire Rathdown in the coming years.

  
Patrick G. Beare  
Chairman

## **Chief Executive Officer's Report**

I am pleased to present the Annual Report of Dun Laoghaire Rathdown County Enterprise Board for 2010. This details our main activities during the year. The Board continues to operate within the framework of its Strategic Plan, 2007-2013. An integral part of the plan is the Board's Mission Statement:

**The Enterprise Board will lead the drive to make Dun Laoghaire Rathdown a hub of dynamic small businesses by INSPIRING a spirit of enterprise, assisting START-ups and early phase businesses and ENHANCING competitiveness, innovation and GROWTH in micro businesses.**

In 2010 the Board received Oireachtas grants of €1,084,743. This income was supplemented by funds generated by the Board, bringing the total income for the year to €1,521,743. Oireachtas grants were completely expended during the year. A total of €539,188 was expended in Measure 1 assistance, with 75 projects receiving financial assistance by way of Feasibility Study, Business Priming funding, Business Expansion funding and Redeemable Preference Share funding. 62% of all funding approved was by way of refundable aid. €533,602 was expended on initiatives under Measure 2. I can confirm that all of the Department's requirements and targets were met with relation to the funding allocation.

Highlights of the Board's activities during 2010 included:

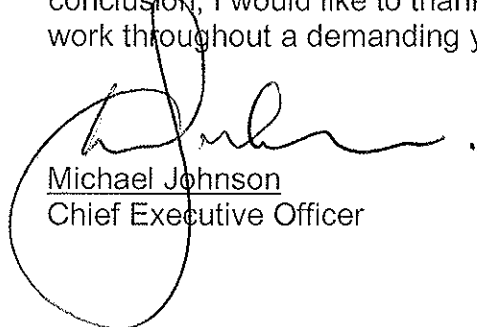
- Dun Laoghaire Rathdown County Enterprise Board ranked second nationally in terms of projects approved under Measure 1, with 77 projects approved for funding. However, in terms of amounts approved, the Board ranked first nationally, with an approval figure of €1,389,482.
- With relation to Measure 2 funding, Dun Laoghaire Rathdown County Enterprise Board ranked first nationally, with 1481 participants in these activities in 2010, of which – in terms of gender balance – 585 were male and 896 were female.
- With effect from January 2010, the Board successfully introduced and implemented the new Financial Instruments introduced by the CCU. There are now three grant types:
  - Feasibility Innovation Grants
  - Business Priming Grants
  - Business Expansion Grants

Redeemable Preference Share funding may still be made available in the case of qualifying projects.

- The Board was successful in its application to the European programme – Lifelong Learning Programme – Leonardo da Vinci Transfer of Innovation to act as lead partner in a project which aims provide Vocational Education and Training for Business Advisors [VETBA]. The Board is one of seven EU member States involved in the project.
- In October 2010, the Board entered into an agreement as the Irish partner in a consortium with Italy, Spain and Romania, to deliver the Erasmus for Young Entrepreneurs programme. This involves arranging exchange visits for qualifying entrepreneurs with European SMEs.
- In May 2010, the Board entered into an agreement with Dundrum Credit Union to co-operate in the evaluation of Small Business Loans offered locally by the Credit Union. Unfortunately, this agreement was suspended by the Credit Union prior to year end.
- The Board co-operated with its counterparts in Dublin City and in Fingal, and with the Dublin Chamber of Commerce in celebrating, for the first time, International Women’s Day in March 2010. Over 200 women attended a networking event in Dublin city centre.
- Spearheaded by Dun Laoghaire Rathdown County Enterprise Board, the County & City Enterprise Boards and Bank of Ireland Business Banking continued to support *The Enterprise Bus* – a mobile support and advice unit for budding entrepreneurs which was used nationally to promote enterprise as a viable career option.
- 94 Mentoring assignments were ongoing during the year (total of 470 individual meetings).
- 23 short management development training courses and seminars were held during the year, with a total of 392 participants.
- 708 people attended 28 networking events in 2010. The Board now runs four networks: START, Enterprising Women; Trading Post and DLR Jewellery Designers.
- 12 companies successfully completed the Hi-Start training programme for new businesses with significant potential for growth and internationalization. This programme, initiated by the Board in 2007 and jointly funded with Enterprise Ireland, is now a pan-Dublin Enterprise Board course, and 5 participants in the 2010 programme were from Dun Laoghaire Rathdown.
- Following the success of the first County Enterprise Day in 2007, this event continued County Enterprise Week in 2010 and was held in co-operation with Dun Laoghaire Rathdown County Council, Enterprise Ireland, and Bank of Ireland, with the support of other local agencies and. Over 2,000 people attended.
- The Board continued to provide both an Export Marketing initiative and an eBusiness initiative, under Measure 1 funding.

- The national Tech Check initiative was launched in April 2007. In 2010, The Board expended €1,500 on this programme and 2 assignments were completed.
- The Board continued its active participation in the PLATO programme, in conjunction with its fellow Boards in the Greater Dublin area.
- The Board held very successful Summer and Winter Fair, showcasing products from network members and focusing especially on clients in the craft sector and artisan food sector.
- On-going improvements were made to the Board's website – [www.dirceb.ie](http://www.dirceb.ie) – and this remains the primary channel for the dissemination of information on the services offered by the Board.
- The Board is active in educational initiatives, particularly at secondary and third level.

Dun Laoghaire Rathdown County Enterprise Board could not operate effectively without the on-going support of the Chairman and Directors, who give willingly of their time and experience on a voluntary basis – it is much appreciated. In the same way, tribute should be paid to the members of the Evaluation Committee for their efforts in assessing all of the applications for financial assistance. In conclusion, I would like to thank the executive team for their dedication and hard work throughout a demanding year.



Michael Johnson  
Chief Executive Officer

## **Customer Care Charter**

***The Enterprise Board will lead the drive to make Dun Laoghaire Rathdown a hub of dynamic small businesses by INSPIRING a spirit of enterprise, assisting START-ups and early phase businesses and ENHANCING competitiveness, innovation and GROWTH in micro businesses.***

### **Objectives:**

To support and develop start-up and expanding small/micro enterprises within Dun Laoghaire Rathdown. This is achieved within a framework of a coherent integrated Strategic Action Plan so as to build a local economy of strength and permanence which will result in the creation of sustainable employment and wealth.

To discharge the duties entrusted to it by the Department of Enterprise, Trade and Employment in an efficient and professional manner at the lowest possible cost to the public, while always recognizing the public's right to a prompt and courteous service.

### **Code of Practice for Delivery of Services:**

When you are dealing with the Board, all staff will seek to ensure that you get the best possible service.

### **Courtesy and Helpfulness:**

To expect that in all your dealings with the Board, be they in person, by telephone or by correspondence, you are at all times dealt with by the staff of the Board in a courteous and helpful manner.

To be given the name of the official with whom you are dealing.

### **Information:**

To be given full and accurate information in plain language in relation to any query you may raise.

### **Customer Care:**

To access all information on the Board's activities as is necessary.

To strive to have notification of the outcome of applications submitted within 6-8 weeks.

**Efficiency:**

To expect that all queries are dealt with in a speedy and efficient manner, while recognizing the need to keep to a minimum any cost which you might necessarily have to incur.

**Privacy and Confidentiality:**

Subject to the Board's legal obligation as a public body to have all information, both personal and business, provided by you dealt with in total confidence by the staff, Evaluation Committee and Board members in a manner which respects the dignity of the individual and the sensitivity of the information.

**Redress:**

To expect to be informed of the outcome of the decision regarding submissions and to have the right to discuss it with the Executive.

To be afforded the opportunity to submit additional material to an original submission to allow for an appeals procedure.

To expect the Board to consider an appeal where additional material of substance and quality is supplied and to have the revised submission treated as "new".

To understand that the appeals procedure cannot be ongoing.

**Complaints Procedure:**

If you encounter any difficulties with the services provided by the Board, the following procedures will apply to ensure that you have an efficient and prompt response:

1. The matter should be brought to the attention of the staff concerned or the Chief Executive, either verbally or in writing, and they will endeavour to resolve any legitimate complaints without delay.
2. If the matter is not resolved to your satisfaction, please contact the Chief Executive Officer, who will be able to investigate and resolve your complaint speedily and sympathetically.
3. Should the matter not be capable of being resolved to your satisfaction by the Board's staff or Chief Executive, you should then write – marked "Private & Confidential" – to:

The Chairman  
Dun Laoghaire Rathdown County Enterprise Board  
Nutgrove Enterprise Park  
Nutgrove Way



Rathfarnham  
Dublin 14

who will have your complaint investigated and you will be advised accordingly.

4. The decision of the Board will be final with relation to all matters arising from the adoption of this policy on user services and complaints procedure.

## **Annual Energy Efficiency Report**

### **Overview of Energy Usage in 2010**

The Dún Laoghaire-Rathdown County Enterprise Board is located in the Nutgrove Enterprise Park, where we have two offices. The majority of the energy consumption in our office is for heating, lighting and office equipment.

In 2010, Dún Laoghaire-Rathdown County Enterprise Board consumed 26.10 MWh of energy, consisting of:

- 26.10 MWh of electricity;

### **Actions Undertaken in 2010**

In 2010 Dún Laoghaire-Rathdown County Enterprise Board undertook a range of initiatives to improve our energy performance, including:

- Installation of a glass screen at reception to minimise heat loss and drafts.
- Developed a procedure to insure that all lights and equipment are turned off each evening to reduce energy consumption.

### **Actions Planned for 2011**

In 2011 Dún Laoghaire-Rathdown County Enterprise Board intends to improve our energy performance by undertaking the following initiatives:

- Installation of advanced controls for exterior lighting in the Nutgrove Enterprise Park to minimise electricity usage when it is not required.
- Development of a formal energy management strategy for 2012 onwards

## Administration and Structure of the Board

The Board comprises of 16 Directors, including 4 elected representatives, representatives of the Social Partners, Public Sector agencies and General and Community. In 2010, Mr. Gerard McMahon resigned and was replaced by Mr. Lorcan O'Sullivan. Councillor Mary Mitchell-O'Connor resigned and was replaced by Councillor Pat Hand. Mr. Wessel Badenhorst was appointed to the Board representing the executive of Dun Laoghaire Rathdown County Council. At year end there was one Board vacancies, and the Board is awaiting a nomination from ICTU to fill this.

At Year End December 31<sup>st</sup> 2010, Board members were:

Mr. Patrick Beare (Chairman)  
Mr. Wessel Badenhorst  
Councillor Marie Baker  
Dr. Josephine Browne  
Councillor Aidan Culhane  
Mr. Tom Dalton  
Mr. Hugh Fitzsimons  
Councillor Tony Fox  
Councillor Pat Hand  
Mr. Peter MacNulty  
Mr. John Murphy  
Mr. Michael O'Connor  
Mr. Brendan O'Regan  
Mr. Philip Osborne  
Mr. Lorcan O'Sullivan  
(1 x position vacant)

The Evaluation Committee is made up of 5 members:

Peter Sheridan (Chairman)	-	Enterprise Ireland
Fiona Fitzgibbon	-	Banker
Hal Ledford	-	Dun Laoghaire Rathdown Chamber
Patricia O'Keefe	-	Dundrum Credit Union
Hilary Haydon	-	Accountant

The Board Executive throughout 2009 was:

Michael Johnson	-	Chief Executive Officer
Georgina Sweetnam	-	Assistant Chief Executive Officer
Michael Hayden	-	Business Advisor
Gabriel McWeeney	-	Financial Administrator
Lisa Brown	-	Administrator

## **Measure 1: Selective Financial Intervention**

Financial assistance for eligible projects was available under four headings: Feasibility, Business Priming, Business Expansion and Redeemable Preference Share. Projects qualifying for funding are businesses in the manufacturing and internationally traded services sectors, inbound tourism and childcare projects and businesses which are being started by those recently made redundant or on the Live Register. Significant changes were made to the levels and type of funding available from January 2010.

### **Feasibility Study**

Feasibility study grants of up to €20,000 or 50% of the actual costs are available. Generally these are given to early stage businesses but can be used by existing businesses who are seeking to develop a new product or service. Feasibility Study funding may cover Innovation, Own Labour Research, Consultancy Costs and Miscellaneous Costs. Only 3<sup>rd</sup> party costs are eligible.

### **Business Priming funding**

Up to €80,000 or 50% of the actual costs (excluding VAT) may be incurred in this category. Expenditure may be considered under the following headings: Capital Items, Salary Costs, Rental/Accommodation Costs, Utility Costs, Marketing Costs, Consultancy Costs and Business Specific Training. Business Priming funding is available to qualifying businesses which have been trading for 18 months or less.

### **Business Expansion funding**

Up to €80,000 or 50% of the actual costs (excluding VAT) may be incurred in this category. Expenditure may be considered under the following headings: Capital Items, Salary Costs, Rental/Accommodation Costs, Utility Costs, Marketing Costs, Consultancy Costs and Business Specific Training. Business Expansion funding is available to qualifying businesses which have been trading for over 18 months.

### **Redeemable Preference Shares**

The Board is authorized to support companies by the way of purchase of shares to a maximum amount of €80,000. These are normally redeemed over a 3-5 year period, further to which the Board's interest in the company ceases. This assistance is conditional on the promoters matching the Board's funding.

### Breakdown of Financial Assistance Approved in 2010

	<b>Number</b>	<b>Total</b>
Feasibility Study	47	185,647
Business Priming funding	21	776,710
Business Expansion funding	7	297,125
Redeemable Preference Share	2	130,000
<b>Sub-total</b>	<b>77</b>	<b>1,389,482</b>
Less decommitments		398,495
<b>TOTAL</b>		<b>990,987</b>

In 2010, 62% of all financial assistance approved was in the form of refundable aid.

## **Measure 2: Entrepreneurial and Capability Development**

### **Promoting Enterprise Activities**

The Board continues to raise the awareness of enterprise throughout the county. The primary focus in this area was County Enterprise Week, held in January, which was promoted in conjunction with Dun Laoghaire County Council, FAS and Enterprise Ireland, as well as a number of other local agencies and partners. 12 major events were held throughout the county during the week, and over 1,600 people attended. This week-long event will be held again in 2010.

In January 2008 the County and City Enterprise Boards (CEBs) and Bank of Ireland Business Banking launched an exciting and innovative pilot concept project involving 15 counties – a mobile support and advice unit for budding entrepreneurs - *The Enterprise Bus*. This joint initiative has been put in place to provide free local community support and advice to people thinking about starting a business and those in the early stages of new business development. The concept of the Enterprise Bus was conceived by Michael Johnson and it is managed and co-ordinated by the Board on an on-going basis.

General and specialized information packs are available and were widely disseminated in 2010. Our business information library, including a range of current journals on entrepreneurship, continues to be available to all local entrepreneurs. Other information booklets on topics such as taxation and company law are made available on request and are kept up-to-date.

The primary vehicle for publicizing all of the Board's activities is the website – [www.dlrceb.ie](http://www.dlrceb.ie) . The site is regularly up-dated and statistics show that it is regularly visited.

The Board is represented on the management boards of all three Enterprise Centres in the county – Nutgrove Enterprise Park (where the Board's offices are based), Dun Laoghaire Enterprise Centre and the Media Cube in IADT. In all over 65 supported incubation spaces are available to small businesses in the county.

### **Management Development Training**

The Board delivered 23 Management Training courses and seminars during the year, with a total of 392 participants. The most popular course is the *Start Your Own Business* course – with a total of 9 x 8 week courses taking place in 2010, with a total of 110 participants. There is an increasing demand for training in the use of Social Media and Marketing – 3 x courses on this topic were held during the year, with a total of 45 participants. 2 x half day seminars on internet topics were held conjunction with the Irish Internet Association.

The Hi Start programme continued in 2010. This programme combined traditional training seminars with mentoring and networking. It also introduced a new element – a “buddy” programme, whereby participants were matched with a seasoned entrepreneur who was willing to share their experience. In 2008, the programme was extended to the other Dublin Enterprise Boards. In 2010, there were 12 participants in total and of these, Dun Laoghaire Rathdown nominated 5 x participants. The Board continued its involvement in the PLATO programme.

### **Mentoring**

The Board recognizes that local entrepreneurs are in need of accessible regular mentoring services. The Mentor panel numbered 14 in 2010 and 94 assignments were undertaken during the year, which amounted to a total of over 470 individual meetings. The Board continued to hold regular Business Advice clinics throughout the year – 24 in total. A Mentor holds 30 minute meetings with clients seeking general advice, who can then be signposted to mainstream services as appropriate. Over 120 clients availed of this service during the year.

### **Networking**

In response to on-going client survey and research, a series of monthly networking evening events took place during the year, where the promoters of small businesses can meet and exchange ideas. The Board operates four networks: Trading Post, Enterprising Women, Dun Laoghaire Jewellery Designers and the START Network. In all, 708 people attended these meetings throughout the year. For the first time, the Board co-operated with its counterparts in Dublin City and in Fingal, and with the Dublin Chamber of Commerce, in celebrating International Women’s Day in March 2010. Over 200 women attended a networking meeting in Dublin city centre.

Many members of the networks participated in the Summer Fair which was held in Marlay House in June. There were over 6,000 attendees, and sales by the 44 exhibitors were in excess of €60,000. The annual Winter Fair was held on November 2010, in Dalkey Castle & Heritage Centre. 40 companies took part in the event – which is the maximum capacity in the venue. Footfall for the event was 3,728 and sales and orders taken on the actual weekend amounted to €54,050. Both events, which are open to the public, will continue on an annual basis, in line with the recommendation in the Board’s Strategic Plan.

### **Other Initiatives**

The Board continues to be active in educational initiatives, particularly at 2<sup>nd</sup> and 3<sup>rd</sup> level. A successful Student Enterprise Awards programme was organized, with the county finals being held in March 2009 in The Royal Marine Hotel, Dun Laoghaire. Of the 32 schools in the county, 12 participated in the Awards, with over 700 students participating. Winners in the 3 categories represented Dun Laoghaire Rathdown in the national finals in May 2010, in Croke Park. In 2009, in conjunction with IADT and the Blackrock Education Centre, the Board introduced the Enterprise Showcase Project, which enables 2<sup>nd</sup> level students to showcase

presentations without formally participating in the Student Enterprise Awards. This continued in 2010 and a total of 5 schools and 100 students participated in this initiative.

The Board is actively involved with the 3 x 3<sup>rd</sup> level institutions within the county – UCD, IADT and Dun Laoghaire Senior College. A number of presentations were made to students at this level during 2010. Successful initiatives were on-going with UCD and with IADT during the year, with over 600 participants at a series of student enterprise lectures. In addition, the Board continued to work with IADT's Student Enterprise Week. As part of core course work, students were invited to develop business ideas, make presentations on a competitive basis and work on entrepreneurial activities throughout the week. Board Mentors and staff worked with the students as they developed their ideas and put their plans into place. A number of students actively engaged in selling during the week, both in the college and at local markets.

In 2010, the Board achieved its published target of having 500 3<sup>rd</sup> level students participate in an entrepreneurial encounter and at staging at least 3 entrepreneurial talks in the wider community.

The finals of the County Enterprise Awards were held in early September 2010 in County Hall. The winning company was Counter Propaganda Ltd., a clothing design and manufacturing business. The promoter, Richard Doody, went on to represent Dun Laoghaire Rathdown in the finals of the National Enterprise Awards in November 2010.

The Tech Check programme was launched nationally by the Minister for Enterprise, Trade & Employment in April 2007. While the programme was discontinued nationally in 2009, the Board continued to offer the service from its Measure 2 account and funded projects to the level of €1,500 in 2010.



## Grants paid in 2010

### Feasibility Study Grants

Grant Recipient	Sector	Amount of Non-Refundable Aid €	Amount of Refundable Aid €	Total €
Green Air Mobility	Transportation & Storage	4,411		4,411
Sealux Ltd.	Manufacturing	5,000		5,000
Mindhives Ltd.	Information & Communication	3,655		3,655
Cubedroute Ltd.	Information & Communication	2,375		2,375
Conor Twomey	Information & Communication	5,000		5,000
Nxtgen	Information & Communication	4,066		4,066
bLife Nutrition Ltd.	Information & Communication	2,000		2,000
Hamilton Corporate Ltd.	Information & Communication	1,000		1,000
Red Rufus Ltd.	Manufacturing	1,000		1,000
Declan Collins	Information & Communication	3,475		3,475
The Safari People	Administrative & Support Service Activities	929.25		929.25
Dublin South FM	Information & Communication	1,000		1,000
Dublin by Bike Tours	Administrative & Support Service Activities	400		400
Dublin Crystal	Manufacturing	2,500		2,500
Universal Trace	Information & Communication	1,684.90		1,684.90
Cellar Master Wines Ltd.	Information & Communication	1,000		1,000
Susannagh Grogan Designs	Arts, Entertainment & Recreation	1,100		1,100
Pandolic Ltd.	Information &	250		250

	Communication			
Wordfruit	Information & Communication	1,250		1,250
Absolute Interiors	Other Service Activities	521.63		521.63
Elephant Hampers	Wholesale & Retail Trade	1,000		1,000
David Heneghan	Information & Communication	361.36		361.36
Catherine de Groot	Manufacturing	1,000		1,000
Oceansport Ltd.	Professional, Scientific &	750		750
Gastronomi Foods	Information & Communication	1,000		1,000
E-Tender Solutions	Information & Communication	1,245.50		1,245.50
Paul Molloy	Information & Communication	3,432		3,432
Marian O'Shea	Information & Communication	388.25		388.25
Daniel Begley	Information & Communica	1,806.99		1,806.99
Michael McCarney	Information & Communication	4,000		4,000
EppCo Export	Other Service Activities	6,000		6,000
Joan Millar Ltd.	Arts, Entertainment & Recreation	2,597.50		2,597.50
Green Light Events	Other Service Activities	2,000		2,000
EppCo Export	Other Service Activities	2,891.11		2,891.11
Susannagh Grogan Designs	Arts, Entertainment & Recreation	2,247		2,247
			<b>TOTAL €</b>	<b>73,462.49</b>

### Business Priming Funding

Grant Recipient	Sector	Amount of Non-Refundable Aid €	Amount of Refundable Aid €	Total €
Irish OMG Media Ltd.	Information & Communication		8,400	8,400
Discount Designer	Information & Communication	3,587	1,794	5,381
Data VIM	Information & Communication	10,000	5,000	15,000
People love Presents	Information & Communication	20,000	10,000	30,000
Squirrel Engineering	Water Supply, Sewerage, Waste Management & Remediation Activities	8,084.62	16,169.26	24,253.88
Accommodation Booking	Information & Technology	5,000	10,000	15,000
Purtell Consulting	Information & Technology	5,000	10,000	15,000
Video Jobs	Information & Communication	4,375	8,750	13,125
Skunk Worx	Information & Communication	9,483.87	4,741.94	14,225.81
Arcdox	Information & Communication	9,677.49	19,354.98	29,032.47
Video Web Training	Information & Communication	6,785.36	13,570.72	20,356.08
Adam's Printing Press	Information & Communication	3,851	7,701	11,552
Camworx Ltd.	Information & Communication	15,597.66	31,195.34	46,793
Lightkeeper Media Ltd.	Information & Communication	10,396	20,791	31,187
			<b>Total €</b>	<b>279,306.24</b>

### Business Expansion Funding

Grant Recipient	Sector	Amount of Non-Refundable Aid €	Amount of Refundable Aid €	Total €
eDynamics Ltd.	Information & Communication	6,930.98	13,862.97	20,793.95
Mediawave Ltd.	Information & Communication	2,500	5,000	7,500
			<b>Total €</b>	<b>28,293.95</b>

### Redeemable Preference Share Funding

Grant Recipient	Sector	Amount of Non-Refundable Aid €	Amount of Refundable Aid €	Total €
Host IT Ltd.	Information & Communication		50,000	50,000
Ardan Audio Ltd.	Information & Communication		80,000	80,000
			<b>Total €</b>	<b>130,000</b>

### Employment Grant Funding

Grant Recipient	Sector	Amount of Non-Refundable Aid €	Amount of Refundable Aid €	Total €
Jenny Tully	Arts, Entertainment & Recreation		3,750	3,750
Dylan Regan	Information & Communication	7,500		7,500
KC Pretzels Ltd.	Manufacturing		7,500	7,500
247 Meeting Ltd.	Information & Communication		3,750	3,750
Yvonne Harrington	Manufacturing	3,750		3,750
Babypotz Ltd.	Wholesale & Retail Trade		1,875	1,875
			<b>Total €</b>	<b>28,125</b>



Dún Laoghaire-Rathdown | Bord **Fiontar** Contae  
County **Enterprise** Board | Dhún Laoghaire - Ráth an Dúin

# Tuarascáil Bhliantúil 2010



Cláir Chistí Struchtúracha AE  
na hÉireann 2007-2013

Cómhaoinithe ag Rialtas na hÉireann  
agus ag an Aontas Eorpach



CISTE FORBRAÍOCHTA  
RÉIGIÚNAÍ NA HEORPA

**AG INFHEISTIÚ I DO THODHCHAÍ**

## Clár

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## Tuarascáil an Chathaoirligh

Tá áthas orm tuairisciú go leanann Bord Fiontair Contae Dhún Laoghaire-Ráth an Dúin ar aghaidh le ról ríthábhachtach a sholáthar maidir le cúnamh do ghnólachtaí nua-thionscanta agus fáis agus d'fhorbairt fhoriomlán na micrifhiontraíochta sa chontae. Leanann an Bord de bheith ag feidhmiú de réir théarmaí a Phlean Straitéisigh 2007-2013.

Le linn 2010, faomhadh cúig ghnólacht is seachtó eile le haghaidh cúnamh airgeadais, infheistíocht iomlán de €1,389,483. D'fhéadfadh na tionscadail seo breis is 239 post a chruthú nuair a bheidh siad curtha i bhfeidhm go hiomlán. Ciallaíonn sé seo go bhfuair iomlán de 1,087 tionscadal cúnamh airgeadais ón mBord ó bunaíodh é i 1995, rud a chruthaigh breis is 1,589 post.

Ach b'fhéidir gurb é an rud is luachmhaire a dhéanann an Bord chun cuidiú leis an micrifhiontraíocht i nDún Laoghaire Ráth an Dúin ná an tseirbhís a sholáthraíonn sé do na daoine a bhfuil rún acu gnó a bhunú nó a leathnú. Gach bliain, faigheann na céadta daoine eolas agus comhairle gnó, meantóireacht agus líonrú. Sa bhliain 2010, ghlac 392 duine san iomlán páirt i 23 clár forbartha bainisteoireachta. Caitheadh iomlán de €116,815 ar na cláir seo.

Ba mhaith liom deimhniú go bhfuiltear ag cloí go hiomlán le riachtanais an Rialtais maidir le polasaí taistil.

Ba mhaith liom an deis seo a thapú chun mo bhuíochas a ghabháil le mo Chomhchomhaltaí ar an mBord as a dtiomantas agus as a gcion féin a dhéanamh in obair an Bhoird i 2010. Ar son an Bhoird, ba mhaith liom buíochas a ghabháil le comhaltaí an Choiste Meastóireachta as a gcríochnúlacht agus a n-éifeachtúlacht i meastóireacht tionscadail i rith na bliana; leis an Aire agus a oifigh sa Roinn Fiontar, Trádála agus Fostaíochta; le baill an Láraonaid Comhordaithe i bhFiontraíocht Éireann; agus go háirithe leis an bPríomhoifigeach Feidhmiúcháin agus a fhoireann mar gheall ar a n-obair dhícheallach agus a ndíograis le linn na bliana.

Tá mé muiníneach go leanfaidh Bord Fiontair Contae Dhún Laoghaire-Rath an Dúin de bheith ag glacadh páirt dhílis i bhforbairt an gheilleagair áitiuil i nDún Laoghaire Ráth an Dúin sna blianta amach romhainn.



Patrick G. Beare  
Cathaoirleach

## Tuarascail an Phríomhoifigigh Fheidhmiúcháin

Tá áthas orm Tuarascáil Bhliantúil Bhord Fiontar Contae Dhún Laoghaire Ráth an Dúin a chur i láthair do 2010. Sonraíonn sé seo ár bpríomhghníomhaíochtaí i rith na bliana. Leanann an Bord de bheith ag feidhmiú laistigh de chreat a Phlean Straitéisigh, 2007-2013. Is cuid dhílis den phlean é Ráiteas Misin an Bhoird:

**Beidh an Bord Fiontar chun tosaigh san fheachtas chun a chinntiú go mbeidh Dún Laoghaire Ráth an Dúin ina mhol do ghnóthais bheaga dhinimiciúla trí spiorad fiontraíochta a SPREAGADH, trí chúnamh a thabhairt do ghnóthais NUA-THIONSCANTA agus luathchéime, agus trí iomaíochas, nuálaíocht agus FÁS a FHEABHSÚ i micreaghóthais.**

I 2010 fuair an Bord deontais Oireachtais de €1,084.743. Cuireadh cistí a ghin an Bord leis an ioncam seo, rud a d'ardaigh an t-ioncam iomlán don bhliain go dtí €1,521,743. Caitheadh deontais an Oireachtais ina n-iomláine i rith na bliana. Caitheadh iomlán de €539,188 i gcúnamh Bheart 1, agus fuair 75 tionscadal cúnamh airgeadais trí Staidéar Indéantachta, trí mhaoiniú Prímeála Gnó, maoiniú Méadaithe Gnó agus maoiniú trí Scaireanna Tosaíochta Infhuascailte. Is trí chabhair inaisíochta a cuireadh 62% den chistiú ar fad a faomhadh ar fáil. Caitheadh €533,602 ar thionscnaimh faoi Bheart 2. Is féidir liom deimhniú gur chomhlíonadh gach riachtanas agus sprioc de chuid an Bhoird maidir le leithdháileadh an mhaoinithe.

Chuimsigh buaicphointí ghníomhaíochtaí an Bhoird le linn 2010 na nithe seo a leanas:

- Bhí Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin rangaithe sa dara háit sa tír maidir le tionscadail faofa faoi Bheart 1, le 77 tionscadal faofa le haghaidh maoinithe. I dtéarmaí na suimeanna faofa, dob é an Bord an Bord is airde rangú sa tír, le figiúr faofa de €1,389,482.
- Maidir le cistiú Bheart 2, dob é Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin an Bord is airde rangú sa tír, le 1481 rannpháirtí sna gníomhaíochtaí seo i 2010, agus – ó thaobh cothromaíochta inscne de – fir a bhí i 585 acu agus mná i 896 acu.
- Le héifeacht ó Eanáir 2010, d'eirigh leis an mBord na hIonstraimí Airgeadais nua a thionscain an CCU a thabhairt isteach agus a chur i bhfeidhm. Tá trí chineál deontais ann anois:
  - Deontais Indéantachta Inniúlachta
  - Deontais Prímeála Gnó
  - Deontais Méadaithe Gnó

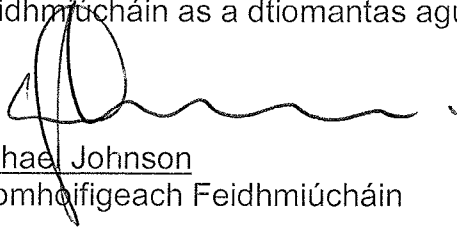


B'fhéidir go mbeidh maoiniú Scaireanna Tosaíochta Infhuascailte ar fáil i gcónaí i gcás tionscadal a cháilíonn.

- D'éirigh leis an iarratas a chuir an Bord isteach chuig an clár Eorpach – An Clár um Fhoghlaim ar Feadh an tSaoil – Aistriú Inniúlachta Leonardo da Vinci chun gníomhú mar phríomhchomhpháirtí i dtionscadal atá ceaptha chun Gairmoideachas agus Oiliúint a chur ar fáil do Chomhairleoirí Gnó [VETBA]. Tá an Bord ar cheann de sheacht mBallstát san AE atá páirteach sa tionscadal.
- I nDeireadh Fómhair 2010 rinne an Bord comhaontú mar an comhpháirtí Éireannach i gcuibhreannas leis an Iodáil, an Spáinn, agus an Rómáin chun an clár Erasmus d'Fhiontraithe Óga a sheachadadh. Séard atá i gceist ná cuairteanna malartúcháin a eagrú d'fhiontraithe cáilitheacha le FBM Eorpacha.
- I Mí Bealtaine 2010, rinne an Bord comhaontú le Comhar Creidmheasa Dhún Droma go gcomhoibreodh siad maidir le measúnú ar Iasachtaí do Ghnóthais Bheaga a bhí á dtairiscint go háitiúil ag an gComhar Creidmheasa. Ar an drochuair, chuir an Comhar Creidmheasa an comhaontú seo ar fionraí roimh dheireadh na bliana.
- Chomhoibrigh an Bord lena chomhghleacaithe i gCathair Bhaile Átha Cliath agus i bhFine Gall agus le Comhlachas Tráchtála Bhaile Átha Cliath chun Lá Idirnáisiúnta na mBan a cheiliúradh, den chéad uair riamh, i Márta 2010. Bhí níos mó ná 200 ban i láthair ag imeacht líonraithe i lár Chathair Bhaile Átha Cliath.
- Faoi stiúir Bhord Fiontar Contae Dhún Laoghaire Ráth an Dúin, lean na Boird Fiontar Contae & Cathrach agus Baincéireacht Ghnó Bhanc na hÉireann de bheith ag tacú leis an *mBus Fiontraíochta* – aonad soghluaiste tacaíochta agus comhairle d'fhiontraithe nua a úsáideadh ar fud na tíre chun fiontraíocht a chur ar aghaidh mar rogha slí bheatha inmharthana.
- Comhlíonadh 94 tasc meantóireachta i rith na bliana (470 cruinniú aonair san iomlán).
- Tionóladh 23 cúrsa agus seimineár gairide oiliúna forbartha bainisteoireachta le linn na bliana agus ghlac iomlán de 392 duine páirt iontu.
- D'fhreastail 708 duine ar 28 imeacht líonraithe i 2010. Reachtálann an Bord 4 líonra anois: START, Mná Fiontraíochta, Post Trádála agus Dearthóirí Seoda Dhún Laoghaire.
- D'éirigh le 12 chuideachta an clár oiliúna Hi-Start do ghnóthais nua a bhfuil acmhainneacht shuntasach acu maidir le fás agus idirnáisiú, a chríochnú. Is cúrsa pan-Bhord Fiontar Bhaile Átha Cliath anois é an clár seo a thosaigh an Bord i 2007, agus i gclár 2010 ba as Dún Laoghaire Ráth an Dúin do chúigear de na rannpháirtithe.
- Tar éis ratha an chéad Lá Fiontar Contae i 2007, lean an an t-imeacht seo mar Sheachtain Fhiontair Contae i 2010 agus reachtáladh é i gcomhoibriú le Comhairle Contae Dhún Laoghaire Ráth an Dúin, Fiontraíocht Éireann agus Banc na hÉireann, le tacaíocht ó ghníomhaireachtaí áitiúla eile. D'fhreastail breis is 2,000 duine air.

- Lean an Bord ar aghaidh le tionscnamh Margaíochta Easpórtála agus tionscnamh r-Ghnó a sholáthar, faoi mhaoiniú Bheart 1.
- Seoladh an tionscnamh náisiúnta Tech Check in Aibreán 2007. I 2010, chaith an Bord €1,500 ar an gclár seo agus críochnaíodh 2 thasc.
- Lean an Bord ar aghaidh lena rannpháirtíocht ghníomhach sa chlár PLATO lena chomhbhoird i mórcheantar Bhaile Átha Cliath.
- Reachtaíl an Bord Aonach Samhraidh agus Geimhridh an-rathúil, inar léiríodh táirgi ó bhailt líonra agus aird ar leith dírithe ar chliaint in earnáil na gceard agus in earnáil an bhia ardchaighdeán de dhéantús baile. .
- Rinneadh feabhsúcháin leanúnacha ar láithreán gréasáin an Bhoird – [www.dlrceb.ie](http://www.dlrceb.ie) - agus is é seo i gcónaí an príomhbhealach a úsáidtear chun eolas faoi ghníomhaíochtaí an Bhoird a scaipeadh.
- Tá an Bord gníomhach I dtionscnaimh oideachais, go háirithe ag an dara agus an tríú leibhéal.

Ní bheadh Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin in ann feidhmiú go héifeachtach gan an tacaíocht leanúnach ón gCathaoirleach agus ó na Stiúrthóirí, a thugann a gcuid ama agus taithí go toilteanach ar bhonn deonach – is mór agam é. Ar an ndóigh chéanna, ba chóir aitheantas a thabhairt do chomhaltaí an Choiste Mheastóireachta mar gheall ar a n-iarrachtaí maidir leis na hiarratais go léir ar chúnamh a mheasunú. Mar chríoch, ba mhaith liom buíochas a ghabháil leis an bhfoireann fheidhmiúcháin as a dtiomantas agus a ndianobair le linn bliana deacair.



Michael Johnson  
Príomhoifigeach Feidhmiúcháin

## **Cairt Chúram Custaiméirí**

***Beidh an Bord Fiontar chun tosaigh san fheachtas chun a chinntiú go mbeidh Dún Laoghaire Ráth an Dúin ina mhol do ghnóthais bheaga dhinimiciúla trí spiorad fiontraíochta a SPREAGADH, trí chúnamh a thabhairt do ghnóthais NUA-THIONSCANTA agus luathchéime, agus trí iomaíochas, nuálaíocht agus FÁS a FHEABHSÚ i micreaghnóthais.***

### **Cuspóirí:**

Chun fiontair nua-thionscanta agus fiontair bheaga/micrifhiontair atá ag fás a thacú agus a fhorbairt laistigh de Dhún Laoghaire Ráth an Dúin. Baintear é seo amach taobh istigh de chreatlach de Phlean Stratéiseach Gníomhaíochta comhtháite chun buangheilleagar láidir áitiúil a thógáil a mbeidh de thoradh air go gcruthófar fostaíocht agus saibhreas inbhuanaithe.

Chun na dualgais a chuir an Roinn Fiontar, Trádála agus Fostaíochta de chúram air a chomhlíonadh ar dhóigh atá éifeachtúil agus gairmiúil ag an gcostas is ísle don phobal, ag tabhairt aitheantais i gcónaí do cheart an phobail seirbhís thapa chúirtéiseach a bheith aige.

### **Cód Cleachtais um Sheachadadh Seirbhísí:**

Agus tú ag plé leis an mBord, déanfaidh gach ball foirne iarracht chun a chinntiú go bhfaigheann tú an tseirbhís is fearr.

### **Cúirtéis agus Cúntacht:**

Bheith ag súil agus tú ag déileáil leis an mBord, cé acu go pearsanta, ar an teileafón nó trí chomhfhreagras, go mbeidh foireann an Bhoird cúirtéiseach agus cuidiúil duit i gcónaí.

Go dtugtar duit ainm an oifigigh lena bhfuil tú ag plé.

### **Eolas:**

Go dtugtar eolas iomlán cruinn duit i dteanga shimplí maidir le ceist ar bith a bheadh agat.

### **Cúram Custaiméirí:**

Rochtain a bheith ar fáil ar gach eolas is gá faoi ghníomhaíochtaí an Bhoird.

Iarracht a dhéanamh chun fógra faoi thorthaí iarratas a cuireadh isteach a chur ar fáil taobh istigh de 6-8 seachtaine.

### **Éifeachtúlacht:**

Bheith ag súil go bpléitear le gach cheist ar dhóigh thapa agus éifeachtúil, ag aithint san am chéanna gur gá aon chostas a d'fhéadfaí a thabhu ó riachtanas a choinneáil chomh híseal agus is féidir.

### **Príobháideacht agus Rúndacht:**

Faoi réir na hoibleagáide dlíthiúla atá ar an mBord mar chomhlacht poiblí go bpléann an fhoireann, an Coiste Meastóireachta agus comhaltaí an Bhoird leis an eolas go léir a sholáthraíonn tú, cé acu pearsanta nó gnó, go hiomlán faoi rún, ar dhóigh a thugann urraim do dhínit an duine agus d'íogaireacht an eolais.

### **Sásamh:**

Bheith ag súil go gcuirfear ar an eolas tú faoi thoradh an chinnidh maidir le haighneachtaí agus go mbeidh an ceart agat é a phlé leis an bhFeidhmeannas.

Go dtugtar an deis duit ábhar breise a chur le bunaighneacht chun nós imeachta achomhairc a éascú.

Bheith ag súil go ndéanfaidh an Bord breithniú ar ar achomharc sa chás go soláthraítear ábhar suntasach ardchaighdeáin breise agus go gcaithfear leis an aighneacht leasaithe mar aighneacht “nua”.

Go dtuigtear nach féidir leis an nós imeacha achomhairc a bheith leanúnach.

### **Nós imeachta chun Gearáin a Dhéanamh:**

Má tharlaíonn go mbíonn deacracht ar bith agat le seirbhísí a sholáthraíonn an Bord, beidh feidhm ag na nósanna imeachta seo a leanas chun a chinntiú go mbeidh freagra éifeachtúil tapa agat:

1. Ba chóir an cheist a chur i bhfios don bhfoireann atá bainteach leis an scéal nó don Phríomhfheidhmeannach, de bhriathar nó i scríbhinn, agus déanfaidh siadsan iarracht aon ghearáin dhlisteanacha a réiteach gan mhoill.
2. Sa chás nach bhfaigheann tú réiteach sásúil, déan teagmhail le do thoil leis an bPríomhoifigeach Feidhmiúcháin, a bheidh in ann do ghearán a imscrúdú agus a réiteach go tapa agus go báúil.
3. Sa chás nach féidir le foireann an Bhoird nó leis an bPríomhoifigeach Feidhmiúcháin an cheist a réiteach go sásúil duit, ba chóir duit litir a scríobh ansin – agus í a mharcáil “Príobháideach agus faoi Run” - chuig:

An Cathaoirleach  
Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin  
Páirc Fiontraíochta an Gharráin Chnó  
Bealach an Gharráin Chnó

Ráth Fearnáin  
Baile Átha Claith 14

a fhéachfaidh chuige go n-imscrúdófar do ghearán agus cuirfear ar an eolas tú dá réir.

4. Beidh cinneadh an Bhoird críochnaitheach maidir le gach ceist a éiríonn as glacadh leis an bpolasai seo ar sheirbhísí úsáideoirí agus an nós imeachta chun gearáin a dhéanamh.

## Tuarascáil Bhliantúil ar Éifeachtacht Fuinnimh

### **Forbhreathnú ar Úsáid Fuinnimh i 2010**

Tá Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin suite i bPáirc Fiontraíochta an Gharráin Chnó, áit a bhfuil dhá oifig againn. Baineann an chuid is mó den fhuinneamh a ídítear in ár n-oifig le téamh, soilsiú agus trealamh oifige.

I 2010, d'ídigh Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin 26.10 MWh d'fhuinneamh, comhdhéanta de

- 26.10 MWh de leictreachas;

### **Bearta a Glacadh i 2010**

I 2010 chuir Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin tús le raon de thionscnaimh chun ár bhfeidhmiú fuinnimh a fheabhsú, lena n-áirítear:

- Sciath gloine a shuiteáil san oifig fáilte chun cailteanas teasa agus siorraí a íoslaghdú.
- Nós imeachta a fhorbairt chun a chinntiú go múchtar na soilse agus an trealamh go léir gach oíche chun ídiú fuinnimh a laghdú.

### **Gníomhartha atá beartaithe do 2011**

Tá sé beartaithe ag Bord Fiontar Contae Dhún Laoghaire Ráth an Dúin ár bhfeidhmiú fuinnimh a fheabhsu i 2011 trí thús a chur leis na tionscnaimh seo a leanas:

- Ardrialtáin don soilsiú seachtrach i bPáirc Fiontraíochta an Gharráin Chnó a shuiteáil chun ídiú leictreachas a laghdú nuair nach mbíonn sé ag teastáil.
- Straitéis fhoirmiúil um bainistíocht fuinnimh a fhorbairt ón mbliain 2012 ar aghaidh.

## Riarachán agus Struchtúr an Bhoird

Tá 16 Stiúrthóir ar an mBord, lena n-áirítear 4 ionadaí tofa, ionadaithe na gComhpháirtithe Sóisialta, gníomhaireachtaí na hEarnála Poiblí agus ionadaithe Ginearálta agus ón bPobal. I 2010, d'éirigh an tUas. Gerard McMahon as oifig agus ceapadh an tUas. Lorcan O'Sullivan ina ionad. D'éirigh an Comhairleoir Mary Mitchell-O'Connor as oifig agus ceapadh an Comhairleoir Pat Hand ina h-ionad. Ceapadh an tUas. Wessel Badenhorst don Bhord mar ionadaí ó fheidhmeannas Chomhairle Contae Dhún Laoghaire Ráth an Dúin. Ag deireadh na bliana bhí folúntas amháin ar an mBord, agus tá an Bord ag fanacht ar ainmniúcháin ó Chomhdháil na gCeardchumann chun é seo a líonadh.

B'iad seo leanas comhaltaí an Bhoird ag deireadh na bliana, 31 Nollaig 2010:

An tUas. Patrick Beare (Cathaoirleach)  
An tUas. Wessel Badenhorst  
An Comhairleoir Marie Baker  
An Dr. Josephine Browne  
An Comhairleoir Aidan Culhane  
An tUas. Tom Dalton  
An tUas. Hugh Fitzsimons  
An Comhairleoir Tony Fox  
An Comhairleoir Pat Hand  
An tUas. Peter MacNulty  
An tUas. John Murphy  
An tUas. Michael O'Connor  
An tUas. Brendan O'Regan  
An tUas. Philip Osborne  
An tUas. Lorcan O'Sullivan  
(post amháin folamh)

Tá cúigear comhaltaí ar an gCoiste Meastóireachta:

Peter Sheridan (Cathaoirleach)	-	Fiontraíocht Éireann
Fiona Fitzgibbon	-	Baincéir
Hal Ledford	-	Comhlachas Tráchtála Dhún Laoghaire Ráth an Dúin
Patricia O'Keefe	-	Comhar Creidmheasa Dhún Droma
Hilary Haydon	-	Cuntasóir

Is mar seo a bhí Feidhmeannas an Bhoird le linn 2010:

Michael Johnson	-	Príomhoifigeach Feidhmiúcháin
Georgina Sweetnam	-	Príomhoifigeach Feidhmiúcháin Cúnta
Michael Hayden	-	Comhairleoir Gnó
Gabriel McWeeney	-	Riarthóir Airgeadais
Lisa Brown	-	Riarthóir

## **Beart 1: Idirghabháil Roghnaíoch Airgeadais**

Bhí cúnamh airgeadais ar fáil do thionscadail incháilithe faoi cheithre cheannteideal: Indéantacht, Prímeáil Gnó, Méadú Gnó agus Scair Thosaíochta Infhuascailte. Is iad na tionscadail a cháilíonn le haghaidh maoinithe ná gnóthais sna hearnálacha déantúsaíochta agus seirbhísí intrádála idirnáisiúnta, turasóireacht isteach agus tionscadail chúram leanaí agus gnóthais atá á dtionscnamh ag daoine a fágadh iomarcach le déanaí nó atá ar an mBeochlár. Rinneadh athruithe suntasacha do na leibhéil agus don chineál maoinithe a cuireadh ar fáil ó Eanáir 2010.

### **Staidéar Indéantachta**

Tá deontais staidéir indéantachta suas go €20,000 nó 50% de na costais iarbhír ar fáil. De ghnáth tugtar iad seo do ghnóthais luathchéime ach is féidir le ghnóthais láithreacha atá ag iarraidh táirge nó seirbhís nua a fhorbairt leas a bhaint astu. D'fhéadfadh Staidéar Indéantachta Inniúlacht, do Thaighde Saothair Féin, Costais Comhairleachta agus Costais Ilghnéitheacha a chlúdach. Níl ach costais 3<sup>ú</sup> páirtí incháilithe.

### **Maoiniú Prímeála Gnó**

Is féidir suas go €80,000 nó 50% de na costais iarbhír (gan CBL a chur san áireamh) a thabú sa chatagóir seo. Is féidir caiteachas faoi na ceanteidil seo a leanas a chur san áireamh: Míreanna Caipitil, Costais Tuarastail, Costais Cíosa/Cóiríochta, Costais Fónais, Costais Margaíochta, Costais Comhairleachta agus Oiliúint Shainiúil Ghnó. Tá Maoiniú Prímeála Gnó ar fáil do ghnóthais cáilitheacha atá ag trádáil ar feadh 18 míosa nó níos lú.

### **Maoiniú Méadaithe Gnó**

Is féidir suas go €80,000 nó 50% de na costais iarbhír (gan CBL a chur san áireamh) a thabú sa chatagóir seo. Is féidir caiteachas faoi na ceanteidil seo a leanas a chur san áireamh: Míreanna Caipitil, Costais Tuarastail, Costais Cíosa/Cóiríochta, Costais Fónais, Costais Margaíochta, Costais Comhairleachta agus Oiliúint Shainiúil Ghnó. Tá Maoiniú Méadaithe Gnó ar fáil do ghnóthais cáilitheacha atá ag trádáil ar feadh 18 míosa nó níos mó.

### **Scaireanna Tosaíochta Infhuascailte**

Tá an Bord údaraithe cuideachtaí a thacú trí scaireanna a cheannach suas go huasmhéid de €80,000. Déantar iad seo a fhuascailt de ghnáth thar thréimhse 3-5 bliana; ina dhiaidh sin tagann leas an Bhoird sa chuideachta chun deiridh. Cuirtear an cúnamh seo ar fáil ar choinníoll go gcuireann na tionscnóirí maoiniú ar fáil atá comhfhreagrach le maoiniú an Bhoird.



### Miondealú ar Chúnamh Airgeadais a Faomhadh i 2010

	<b>Líon</b>	<b>Iomlán</b>
Staidéar Indéantachta	47	185,647
Maoiniú Prímeála Gnó	21	776,710
Maoiniú Méadaithe Gnó	7	297,125
Scair Thosaíochta Infhuascailte	2	130,000
<b>Fo-iomlán</b>	<b>77</b>	<b>1,389,482</b>
Lúide dídhílsithe		398,495
<b>IOMLÁN</b>		<b>990,987</b>

Sa bhliain 2010, bhí 62% den chúnamh airgeadais go léir i bhfoirm cúnamh inaisíochta.

## **Beart 2: Forbairt Fiontraíochta agus Inniúlachta**

### **Ag cur Gníomhaíochtaí Fiontraíochta Chun Cinn**

Leanann an Bord de bheith ag ardú feasachta ar fhiontraíocht ar fud an chontae. Bhí an príomhfhócas sa cheantar seo ar Sheachtain Fiontar an Chontae, a reachtáladh in Eanáir, agus a cuireadh chun cinn i gcomhar le Comhairle Contae Dhún Laoghaire, FÁS agus Fiontraíocht Éireann, chomh maith le roinnt gníomhaireachtaí agus comhpháirtithe áitiúla eile. Reáchtáladh 12 mhóriméacht ar fud an chontae le linn na seachtaine, agus d'fhreastail breis is 1,600 duine orthu. Reáchtálfar an t-imeacht seachtaine seo arís i 2011.

In Eanáir 2008 sheol na Boird Fhiontar Contae agus Cathrach (CEB) agus Baincéireacht Ghnó Bhanc na Éireann tionscadal coincheapa píolótach spreagúil agus nuálaíoch lena mbaineann 15 chontae – aonad soghluaiste tacaíochta agus comhairle d'fhiontraithe nua – *An Bus Fiontraíochta*. Bunaíodh an comhthionscadal seo chun tacaíocht agus comhairle phobail áitiúil atá saor in aisce a sholáthar do dhaoine atá ag smaoineamh ar ghnóthas a bhunú agus dóibh siúd chomh maith atá sna céimeanna luatha d'fhorbairt ghnóthais nua. Chruthaigh Michael Johnson coincheap an Bhus Fiontraíochta atá faoi bhainistiú agus comhordú an Bhoird ar bhonn leanúnach.

Tá pacáí eolais ginearálta agus speisialaithe ar fáil agus scaipeadh iad go forleathan i 2010. Tá ár leabharlann eolais ghnó, lena n-áirítear raon d'irisleabhair reatha ar fhiontraíocht, ar fáil i gcónaí do gach fiontraí áitiúil. Cuirtear leabhráin eolais eile ar ábhair mar chánachas agus dlí cuideachta ar fáil ach iad a iarraidh agus coinnítear suas chun dáta iad.

Is é an láithreán gréasáin – [www.dlrceb.ie](http://www.dlrceb.ie) - an príomhmheán chun gníomhaíochtaí an Bhoird a chur os comhair an phobail. Tugtar an suíomh suas chun dáta go rialta agus léiríonn staitisticí go dtugtar cuairt air go minic.

Tá ionadaíocht ag an mBord ar bhoird bhainistíochta na dt trí Ionad Fiontar sa chontae – Páirc Fiontraíochta an Gharráin Chnó (an áit a bhfuil oifigí an Bhoird lonnaithe), Ionad Fiontar Dhún Laoghaire agus Ciúb na Meán in Institiúid Ealaíne, Deartha & Teicneolaíochta Dhún Laoghaire (IADT). San iomlán, tá níos mó ná 65 spás cothaithe fiontar tacaíthe ar fáil do ghnóthais bheaga sa chontae.

### **Oiliúint Forbartha Bainisteoireachta**

Sholáthair an Bord 32 cúrsa agus seimineár Oiliúna Bainisteoireachta le linn na bliana, agus iomlán de 392 rannpháirtí ag freastal orthu. Is é an cúrsa *Bunaigh Do Ghnó Féin* an cúrsa is mó a bhfuil tóir air – cuireadh 9 gcúrsa 8 seachtaine ar siúl i 2010, agus d'fhreastail iomlán de 110 rannpháirtí orthu. Tá tóir mhéadaitheach ar oiliúint in úsáid na Meán Sóisialta agus Margaíochta – reachtáladh 3 chúrsa ar an ábhar seo i rith na bliana le 45 rannpháirtí san iomlán. Reáchtáladh 2 sheimineár leathlae ar ábhair idirlín i gcomhar le Cumann Idirlín na hÉireann.

Leanadh ar aghaidh leis an gclár Hi Start i 2010. Chomhcheangail an clár seo seimineáir oiliúna traidisiúnta le meantóireacht agus líonrú. Thug sé isteach eilimint nua freisin - clár “buddy”, nuair a meaitseáil leadh rannpháirtithe le fiontraí seanchleachtaithe a bhí sásta a chuid taithí a roinnt. I 2008, síníodh an clár chuig na Boird Fhiontar eile i mBaile Átha Cliath. Sa bhliain 2010 ghlac iomlán de 12 rannpháirtí páirt ann agus d’ainmnigh Dún Laoghaire cúigear de na rannpháirtithe seo. Lean an Bord ar aghaidh lena pháirt sa chlár PLATO.

### **Meantóireacht**

Aithníonn an Bord gur gá le fiontraíthe áitiúla seirbhísí meantóireachta rialta inrochtana a bheith acu. Bhí 14 ar an bpainéal Meantóireachta i 2010, agus gabhadh 94 tasc de láimh le linn na bliana, agus iomlán de bhreis is 470 cruinniú aonair ann mar gheall air seo. Lean an Bord ar aghaidh le clinicí rialta Comhairle Gnó i rith na bliana – 24 san iomlán. Bíonn cruinnithe 30 nóiméad ag Meantóir le cliant a bhfuil comhairle ghinearálta ag teastáil uathu agus is feidir na cliant seo a threorú ansin chuig seirbhísí príomhshrutha de reir mar is cuí. Bhain níos mó na 120 cliant leas an tseirbhís seo i rith na bliana.

### **Líonrú**

Mar fhreagra ar thaighde agus suirbhé leanúnach cliant, reáchtáladh sraith d’imeachtaí míosúla líonraithe tráthnóna le linn na bliana, áit inar féidir le tionscnóirí gnóthas beag bualadh le chéile agus smaointe a mhalartú. Tá ceithre líonra ar siúl ag an mBord: Post Trádála, Mná Fiontraíochta, Dearthóirí Seodra Dhún Laoghaire agus an Líonra START. San iomlán, d’fhreastail 708 duine ar na cruinnithe seo le linn na bliana. Den chéad uair riamh, chomhoibrigh an Bord lena chomhghleacaithe i gCathair Bhaile Átha Cliath agus i bhFine Gall, agus le Comhlachas Tráchtála Bhaile Átha Cliath, chun Lá Idirnáisiúnta na mBan a cheiliúradh i Mí Márta 2010. Bhí níos mó ná 200 ban i láthair ag imeacht líonraithe i lár Chathair Bhaile Átha Cliath.

Ghlac a lán ball de na líonraí páirt san Aonach bliantúil Samhraidh, a reachtáladh i dTeach Marlay i Meitheamh. Bhí níos mó ná 6,000 duine i láthair agus bhí díolacháin na 44 taispeántóir níos airde ná €60,000. Reachtáladh an tAonach Geimhridh i Mí na Samhna 2010, i gCaisleán agus Ionad Oidhreachta Dheilginis. Ghlac 40 cuideachta páirt san imeacht – uasacmhainn an ionaid. D’fhreastail 3,728 ar an imeacht agus ba é €54,050 méid na ndíolachán agus na n-ordaithe glactha ag an deireadh seachtaine sin. Leanfar ar aghaidh leis an dá imeacht seo, atá oscailte don phobal, ar bhonn bliantúil, de réir an mholta i bPlean Straitéiseach an Bhoird.

### **Tionscnaimh Eile**

Leanann an Bord de bheith gníomhach i dtionscnaimh oideachais, go háirithe ag an 2ú agus an 3ú leibhéal. Eagraíodh clár rathúil Dámhachtainí Fiontair Mac Léinn, agus bhí craobhacha an chontae ar siúl i Márta 2009, in Óstán an Royal Marine i nDún Laoghaire. Ghlac 12 scoil as 32 scoil sa chontae páirt sna Dámhachtainí, le 700 mac léinn ag glacadh páirte. Bhí ionadaithe ó Dhún Laoghaire Rath an Dúin sna 3 chatagóir de bhuaiteoirí sna craobhacha

náisiúnta i mBealtaine 2010, i bPáirc an Chróchaigh. Sa bhliain 2009, i gcomhar le hInstitiúid Ealaíne, Deartha & Teicneolaíochta Dhún Laoghaire (IADT) agus Ionad Oideachais na Carraige Duibhe, chuir an Bord tús le Tionscadal an tSárthaispeántais Fiontraíochta a chuireann ar chumas mac léinn den dara leibhéal sárthaispeántas a chur i láthair gan páirt a ghlacadh go foirmiúil sna Dámhachtainí Fiontair Mac Léinn. Lean sé seo ar aghaidh i 2010 agus ghlac 5 scoil agus 100 mac léinn sa iomlán páirt sa tionscnamh seo.

Tá dlúthbhaint ag an mBord leis na 3 insitiúid 3ú leibhéal sa chontae – UCD, IADT agus Coláiste Sinsearach Dhún Laoghaire. Rinneadh roinnt cur i láthair os comhair na mac léinn ag an leibhéal seo le linn 2010. Bhí roinnt tionscnamh rathúla ag dul ar aghaidh le UCD agus le IADT le linn na bliana, agus breis is 600 rannpháirtí ag freastal ar shraith léachtaí fiontair mac léinn. Ina theannta sin, lean an Bord ar aghaidh lena obair i Seachtain Fiontair na Mac Léinn de chuid IADT. Mar chuid lárnach den obair chúrsa, tugadh cuireadh do mhic léinn smaointe gnó a fhorbairt, cur i láthair a dhéanamh ar bhonn iomaíoch agus oibriú ar ghníomhaíochtaí fiontraíochta le linn na seachtaine. D'oibrigh Meantóirí agus foireann an Bhoird leis na mic léinn agus iad ag forbairt a gcuid smaointe agus ag cur a gcuid pleananna i bhfeidhm. Bhí roinnt mac léinn i mbun díola go gníomhach le linn na seachtaine, sa choláiste agus ag margaí áitiúla.

I 2010, bhain an Bord a sprioc foilsithe amach maidir le 500 mac léinn 3ú leibhéal a bheith aige ag glacadh páirte in imeacht fiontraíochta, agus maidir le 3 óráid fhiontraíochta a reáchtáil sa phobal i gcoitinne.

Reachtáladh na comórtais dheiridh de na Dámhachtainí Contae Fiontar go luath i Mí Meán Fómhair 2010 i Halla an Chontae. Dob é Counter Propaganda Ltd. an buaiteoir, gnóthas deartha agus déantúsaíochta éadaigh. Chuaigh an tionscnóir, Richard Doody ar aghaidh mar ionadaí Dhún Laoghaire Ráth an Dúin sa chomórtas deiridh de na Dámhachtainí Náisiúnta Fiontar i Mí na Samhna 2010.

Sheol an tAire Fiontar, Trádála agus Fostaíochta an clár Tech Check go náisiúnta in Aibreán 2007. Cé gur cuireadh deireadh leis an gclár ar bhonn náisiúnta i 2009, lean an Bord de bheith ag cur an tseirbhís ar fáil óna chuntas Beart 2 agus mhaoinigh se tionscadail go dtí leibhéal €1,500 i 2010.

## Deontais íoctha i 2010

### Deontais Staidéir Indéantachta

Faighteoir an Deontais	Earnáil	Meid Chúnaimh Neamhinaisíoctha €	Méid Chúnaimh Inaisíoctha €	Iomlán €
Green Air Mobility	Iompar agus Stóras	4,411		4,411
Sealux Ltd.	Déantúsaíocht	5,000		5,000
Mindhives Ltd.	Eolas & Cumarsáid eile	3,655		3,655
Cubedroute Ltd.	Eolas & cumarsáid	2,375		2,375
Conor Twomey	Eolas & Cumarsáid	5,000		5,000
Nxtgen	Eolas & Cumarsáid	4,066		4,066
bLife Nutrition Ltd	Eolas & Cumarsáid	2,000		2,000
Hamilton Corporate Ltd.	Eolas agus Cumarsáid	1,000		1,000
Red Rufus Ltd.	Déantúsaíocht	1,000		1,000
Declan Collins	Eolas & Cumarsáid	3,475		3,475
The Safari People	Gníomhaíochtaí Riaracháin & Seirbhíse Tacaíochta	929.25		929.25
Dublin South FM	Eolas & Cumarsáid	1,000		1,000
Dublin by Bike Tours	Gníomhaíochtaí Riaracháin & Seirbhíse Tacaíochta	400		400
Dublin Crystal	Déantúsaíocht	2,500		2,500
Universal Trace	Eolas & Cumarsáid	1,684.90		1,684.90
Cellar Master Wines Ltd.	Eolas & Cumarsáid	1,000		1,000
Susannagh Grogan Designs	Ealaíona, Siamsaíocht & Áineas	1,100		1,100
Pandolic Ltd	Eolas & Cumarsáid	250		250

Wordfruit	Eolas & Cumarsáid	1,250		1,250
Absolute Interiors	Gníomhaíochtaí seirbhíse eile	521.63		521.63
Elephant Hampers	Trádáil Mhórdhíola & Mhiondíola	1,000		1,000
David Heneghan	Eolas & Cumarsáid	361.36		361.36
Catherine de Groot	Déantúsaíocht	1,000		1,000
Oceansport Ltd.	Seirbhísí Gairmiúla & Eolaíoch	750		750
Gastronomi Foods	Eolas & Cumarsáid	1,000		1,000
E-Tender Solutions	Eolas & Cumarsáid	1,245.50		1,245.50
Paul Molloy	Eolas & Cumarsáid	3,432		3,432
Marian O'Shea	Eolas & Cumarsáid	388.25		388.25
Daniel Begley	Eolas & Cumarsáid	1,806.99		1,806.99
Michael McCarney	Eolas & Cumarsáid	4,000		4,000
EppCo Export	Gníomhaíochtaí seirbhíse eile	6,000		6,000
Joan Millar Ltd.	Ealaíona, Siamsaíocht & Áineas	2,597.50		2,597.50
Green Light Events	Gníomhaíochtaí seirbhíse eile	2,000		2,000
EppCo Export	Gníomhaíochtaí seirbhíse eile	2,891.11		2,891.11
Susannagh Grogan Designs	Ealaíona, Siamsaíocht & Áineas	2,247		2,247
			<b>Iomlán</b>	<b>73,462.49</b>

## Maoiniú Prímeála Gnó

Faighteoir an Deontais	Earnáil	Méid Chúnaimh Neamhinaisíoctha €	Méid Chúnaimh Inaisíoctha €	Iomlán €
Irish OMG Media Ltd.	Eolas & Cumarsáid		8,400	8,400
Discount Designer	Eolas & Cumarsáid	3,587	1,794	5,381
Data VIM	Eolas & Cumarsáid	10,000	5,000	15,000
People love Presents	Eolas & Cumarsáid	20,000	10,000	30,000
Squirrel Engineering	Soláthar Uisce, Séarachas, Bainistíocht Dramhaíola & Gníomhaíochtaí Feabhsúcháin	8,084.62	16,169.26	24,253.88
Accommodation Booking	Eolas & Teicneolaíocht	5,000	10,000	15,000
Purtell Consulting	Eolas & Teicneolaíocht	5,000	10,000	15,000
Video Jobs	Eolas & Teicneolaíocht	4,375	8,750	13,125
Skunk Worx	Eolas & Cumarsáid	9,483.87	4,741.94	14,225.81
Arcdox	Eolas & Cumarsáid	9,677.49	19,354.98	29,032.47
Video Web Training	Eolas & Cumarsáid	6,785.36	13,570.72	20,356.08
Adam's Printing Press	Eolas & Cumarsáid	3,851	7,701	11,552
Camworx Ltd.	Eolas & Cumarsáid	15,597.66	31,195.34	46,793
Lightkeeper Media Ltd.	Eolas & Cumarsáid	10,396	20,791	31,187
			<b>Iomlán €</b>	<b>279,306.24</b>

### Maoiní Méadaithe Gnó

Faighteoir an Deontais	Earnáil	Méid Chúnaimh Neamhinaisíoctha €	Méid Chúnaimh Inaisíoctha €	Iomlán €
eDynamics Ltd.	Eolas & Cumarsáid	6,930.98	13,862.97	20,793.95
Mediawave Ltd.	Eolas & Cumarsáid	2,500	5,000	7,500
			<b>Iomlán €</b>	<b>28,293.95</b>

### Maoiní Scaire Tosaíochta Infhuascailte

Faighteoir an Deontais	Earnáil	Méid Chúnaimh Neamhinaisíoctha €	Méid Chúnaimh Inaisíoctha €	Iomlán €
Host IT Ltd.	Eolas & Cumarsáid		50,000	50,000
Ardan Audio Ltd.	Eolas & Cumarsáid		80,000	80,000
			<b>Iomlán €</b>	<b>130,000</b>

### Maoiní Deontais Fostaíochta

Faighteoir an Deontais	Earnáil	Méid Chúnaimh Neamhinaisíoctha €	Méid Chúnaimh Inaisíoctha €	Iomlán €
Jenny Tully	Ealaíona, Siamsaíocht & Áineas		3,750	3,750
Dylan Regan	Eolas & Cumarsáid	7,500		7,500
KC Pretzels Ltd.	Déantúsaíocht		7,500	7,500
247 Meeting Ltd.	Eolas & Cumarsáid		3,750	3,750
Yvonne Harrington	Déantúsaíocht	3,750		3,750
Babypotz Ltd.	Trádáil Mhórdhíola & Mhiondíola		1,875	1,875
			<b>Iomlán €</b>	<b>28,125</b>



**DUN LAOGHAIRE – RATHDOWN  
COUNTY ENTERPRISE BOARD LIMITED**

Financial Statements  
Year Ended 31 December 2010

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

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## DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED

### BOARD MEMBERSHIP AND GENERAL INFORMATION

<b>Board Members:</b>	Mr. Patrick Beare (Chairperson) Mr. Wessel Badenhorst Cllr. Marie Baker Dr. Josephine Browne Cllr. Aidan Culhane Mr. Tom Dalton Mr. Hugh Fitzsimons Cllr. Tony Fox Cllr. Pat Hand Mr. Peter MacNulty Mr. John Murphy Mr. Michael O'Connor Mr. Brendan O'Regan Mr. Philip Osborne Mr. Lorcan O'Sullivan
<b>Secretary:</b>	Mr. Michael Johnson
<b>Chief Executive Officer:</b>	Mr. Michael Johnson
<b>Registered Office:</b>	Nutgrove Community Enterprise Centre Nutgrove Way Rathfarnham Dublin 14
<b>Auditors:</b>	Comptroller and Auditor General Treasury Building Dublin Castle Dublin 2
<b>Bankers:</b>	Bank of Ireland Dundrum Dublin 14
<b>Solicitors:</b>	Partners at Law 8 Adelaide Street Dun Laoghaire Co. Dublin

## **DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

### **DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010**

#### **Principal Activities**

The Dun Laoghaire – Rathdown County Enterprise Board Limited is the enterprise development agency for the county which works to promote and assist integrated local economic development in Dun Laoghaire - Rathdown by means of enterprise creation and development through the provision of financial assistance, information and advice.

#### **Results**

Details of the accounting results for the year are set out in the accounts and in the related notes on pages 9 to 17.

#### **Post Balance Sheet Events**

Other than matters set out in note 15 there have been no significant post balance sheet events.

#### **Health and Safety**

The well being of the Board's employees is safeguarded by reference to the requirements of the Safety, Health and Welfare at Work Acts 1989 and 2005.

#### **Auditors**

The Comptroller and Auditor General is responsible for the audit of the Board in accordance with Section 5 of the Comptroller and Auditor General (Amendment) Act 1993.

#### **Books of Account**

The measures taken by the directors to ensure compliance with the requirements of Section 202, Companies Act 1990, regarding proper books of account are the implementation of necessary policies and procedures for recording transactions, the employment of competent accounting personnel with appropriate expertise and the provision of adequate resources to the financial function. The books of account are maintained at the company's registered office.

In the employment of accounting personnel, the directors will consider whether such personnel:

- are suitably qualified,
- have the knowledge and experience needed to understand the business and how its particular circumstances impact the books of account,
- and are able, without undue difficulty to ascertain at all times the financial position and results of the company

DIRECTORS' REPORT FOR THE YEAR ENDED 31 DECEMBER 2010

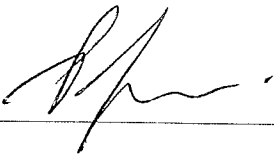
**Statement of Directors' Responsibilities**

The directors are responsible for preparing the Annual Report and the financial statements in accordance with applicable Irish law and Generally Accepted Accounting Practice in Ireland including the accounting standards issued by the Accounting Standards Board and published by The Institute of Chartered Accountants in Ireland.

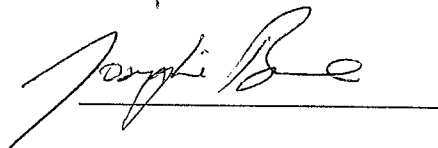
Company law requires the Directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the company and of the profit or loss of the company for that year. In preparing these financial statements, the Directors required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- prepare the financial statements on the going concern basis unless that basis is inappropriate;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements.

The directors are responsible for keeping proper books of account that disclose with reasonable accuracy at any time the financial position of the company and enable them to ensure that the financial statements are prepared in accordance with accounting standards generally accepted in Ireland and with Irish statute comprising the Companies Acts 1963 to 2009. They are also responsible for safeguarding the assets of the company and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.



Chairperson Patrick Beare



Director Josephine Browne

Date: 30 June 2011

## **DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

### **STATEMENT ON INTERNAL FINANCIAL CONTROL**

On behalf of the Board of Directors of the Dun Laoghaire Rathdown County Enterprise Board I acknowledge our responsibility for ensuring that an effective system of internal financial control is maintained and operated.

The system can only provide reasonable and not absolute assurance that assets are safeguarded, transactions authorised and properly recorded, and that material errors or irregularities are either prevented or would be detected in a timely period.

#### **Key Control Procedures**

The Board has taken steps to ensure an appropriate control environment by

- clearly defining management responsibilities;
- establishing formal procedures for reporting significant control failures and ensuring appropriate corrective action.

The Board is committed to establishing processes to identify and evaluate business risks by

- identifying the nature, extent and financial implication of risks facing the body including the extent and categories which it regards as acceptable;
- assessing the likelihood of identified risks occurring;
- assessing the body's ability to manage and mitigate the risks that do occur;
- assessing the costs of operating particular controls relative to the benefit obtained.

The system of internal financial control is based on a framework of regular management information, administrative procedures including segregation of duties, and a system of delegation and accountability. In particular it includes:

- comprehensive budgeting system with an annual budget which is reviewed and agreed by the Board of Directors;
- regular reviews by the Board of Directors of periodic and annual financial reports which indicate financial performance against forecasts;
- setting targets to measure financial and other performance;
- clearly defined capital investment control guidelines;
- formal project management disciplines.

The Dun Laoghaire Rathdown County Enterprise Board has an internal audit function which operates to the Code of Practice for the governance of State Bodies. The Dun Laoghaire Rathdown County Enterprise Board established an Audit Committee in January 2004.

The work of internal audit is informed by analysis of the risk to which the body is exposed, and annual internal audit plans are based on this analysis. The analysis of risk and the internal audit plans have been endorsed by the Audit Committee and approved by the Board of Directors. The Internal Auditor carries out quarterly reviews of the activities and provides the Audit Committee with a report of each internal audit review. The report includes the Internal Auditor's opinion on the adequacy and effectiveness of the system of internal financial control.

The Boards' monitoring and review of the effectiveness of the system of internal financial control is informed by the work of the internal auditor, the Audit Committee which has overseen the work of the internal auditor, the executive managers within the Dun Laoghaire Rathdown County Enterprise Board who have responsibility for the development and maintenance of the financial control framework, and comments made by the Comptroller and Auditor General in his management letter or other reports.

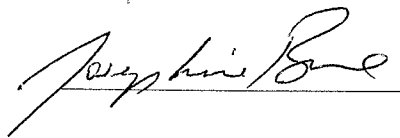
**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Annual Review of Controls**

I confirm that for the year ended 31 December 2010 the Board had conducted a review of the effectiveness of the system of internal financial controls.



**Chairperson Patrick Beare**



**Director Josephine Browne**

**Date : 30 June 2011**



## Comptroller and Auditor General

### Report for presentation to the Houses of the Oireachtas

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#### Dún Laoghaire- Rathdown County Enterprise Board Limited

I have audited the financial statements of Dún Laoghaire-Rathdown County Enterprise Board Limited for the year ended 31 December 2010 under the Comptroller and Auditor General (Amendment) Act 1993. The financial statements, which have been prepared under the accounting policies set out therein, comprise the Statement of Accounting Policies, the Income and Expenditure Account, the Balance Sheet and the related notes. The financial reporting framework that has been applied in their preparation is applicable law and Generally Accepted Accounting Practice in Ireland.

#### Responsibilities of the Directors

The Directors are responsible for the preparation of the financial statements, for ensuring that they give a true and fair view of the state of the company's affairs and of its income and expenditure, and for ensuring the regularity of transactions.

#### Responsibilities of the Comptroller and Auditor General

My responsibility is to audit the financial statements and report on them in accordance with applicable law.

My audit is conducted by reference to the special considerations which attach to State bodies in relation to their management and operation.

My audit is carried out in accordance with the International Standards on Auditing (UK and Ireland) and in compliance with the Auditing Practices Board's Ethical Standards for Auditors.

#### Scope of Audit of the Financial Statements

An audit involves obtaining evidence about the amounts and disclosures in the financial statements, sufficient to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or error. This includes an assessment of

- whether the accounting policies are appropriate to the company's circumstances, and have been consistently applied and adequately disclosed
- the reasonableness of significant accounting estimates made in the preparation of the financial statements, and

- the overall presentation of the financial statements.

I also seek to obtain evidence about the regularity of financial transactions in the course of audit.

In addition, I read all the financial and non-financial information in the annual report to identify material inconsistencies with the audited financial statements. If I become aware of any apparent material misstatements or inconsistencies I consider the implications for my report.

Without qualifying my opinion, I draw attention to the Accounting Policy on pensions which explains why the provisions of Financial Reporting Standard 17 have not been implemented.

#### Opinion on the Financial Statements

In my opinion, the financial statements:

- give a true and fair view, in accordance with Generally Accepted Accounting Practice in Ireland, of the state of the company's affairs at 31 December 2010 and of its income and expenditure for the year then ended; and
- have been properly prepared in accordance with the Companies Acts 1963 to 2009.

I have obtained all the information and explanations that I consider necessary for the purpose of my audit. In my opinion proper books of account have been kept by the company. The financial statements are in agreement with the books of account.

In my opinion, the information given in the Directors' Report is consistent with the financial statements.

#### Matters on which I Report by Exception

I report by exception if

- my audit noted any material instance where moneys have not been applied for the purposes intended or where the transactions did not conform to the authorities governing them, or
- the information given in the Annual Report for the year for which the financial statements are prepared is not consistent with the financial statements, or



- the Statement on Internal Financial Control does not reflect the company's compliance with the Code of Practice for the Governance of State Bodies, or
- I find there are other material matters relating to the manner in which public business has been conducted.

I have nothing to report in regard to those matters upon which reporting is by exception.



**Andrew Harkness**

For and on behalf of the  
**Comptroller and Auditor General**

30 June 2011

## DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED

### STATEMENT OF ACCOUNTING POLICIES

#### 1. **Basis of Accounting**

The Financial Statements have been prepared under the accruals method of accounting, and in accordance with Generally Accepted Accounting Principles under the historical cost convention. Financial Reporting Standards recommended by the recognised accountancy bodies are adopted as they become operative.

#### 2. **Fixed Assets and Depreciation**

Fixed Assets are stated at their historical cost or valuation less accumulated Depreciation.

Depreciation is charged to the Income and Expenditure account, on a straight line basis, at the rates set out below, so as to write off the assets, adjusted for estimated residual value, over their expected useful lives.

Furniture	12 1/2 %
Office Equipment	20 %

#### 3. **Oireachtas Grants**

Oireachtas Grants are accounted for on an accruals basis. Oireachtas Grants are provided by Enterprise Ireland on behalf of the Minister for Enterprise, Trade and Innovation.

#### 4. **Grants Payable**

Grants are accrued in the Financial Statements when the grantees have complied with stipulated conditions.

#### 5. **Capital Account**

The Capital Account represents the unamortised value of Income used for Capital purposes.

#### 6. **Deferred Income**

Repayments of refundable aid are recognised as income when applied as financial assistance to other enterprises. Deferred income represents refundable aid received from assisted enterprises but not yet applied.

#### 7. **Superannuation and FRS17:Pensions**

Section 10 (4)(g) of The Industrial Development Act 1995 provides that County Enterprise Boards may employ such personnel (including a chief executive officer) in such manner and on such terms as have been approved by the Minister (with the consent of the Minister for Finance) as the Board may think desirable or necessary for the furtherance of its objectives.

The Minister for Enterprise, Trade and Innovation, with the consent of the Minister for Finance, approved the introduction of Superannuation and associated Spouses and Children's Superannuation Schemes for the Board. Superannuation Schemes for staff of the Board were introduced in 2008 and pending formal approval, the Minister for Enterprise Trade and Innovation, with the consent of the Minister for Finance, has authorised the Board to operate the schemes, based on the Model Superannuation Scheme for Civil Servants, on an administrative basis. The schemes operate on a "pay-as-you-go" basis which means that benefits are not pre-funded through the making of contributions to a separate fund controlled by trustees.

The arrangements involve the payment of employee contributions to Enterprise Ireland and the Department of Enterprise Trade and Innovation with the Department of Enterprise, Trade and Innovation making funds available to the Board, through Enterprise Ireland, to meet the cost of benefits as they fall due.

The Department is currently considering the possibility of restructuring the schemes to ones which incorporate all of the County Enterprise Boards.

Pending resolution of these uncertainties about the schemes, the Board has not implemented the defined benefit scheme disclosure provisions of FRS17.

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**


**Income and Expenditure Account  
For the year ended 31 December 2010**

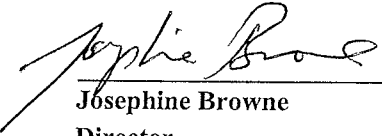
Income	Notes	2010 €	2009 €
Oireachtas Grants	1a	1,084,743	1,127,240
Repayable Grant Aid		61,517	301,060
Other Income	1b	382,317	299,112
Microtrade Grant	13	-	56,138
		<hr/>	<hr/>
		1,528,577	1,783,550
Transfer from/(to) Capital Account	7	(6,834)	4,708
		<hr/>	<hr/>
<b>Total</b>		<b><u>1,521,743</u></b>	<b><u>1,788,258</u></b>
<b>Expenditure</b>			
Financial Assistance – Grants	2	539,188	595,164
Entrepreneurial Capability and Development	4	533,602	694,398
Administration	5	448,953	498,696
		<hr/>	<hr/>
<b>Total</b>		<b><u>1,521,743</u></b>	<b><u>1,788,258</u></b>
<b>Surplus/(Deficit) for Year</b>		<hr/> <hr/>	<hr/> <hr/>

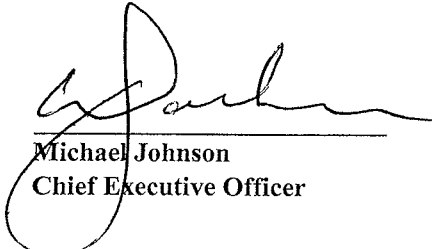
The Board had no gains or losses in the financial year or the preceding financial year other than those dealt with in the Income and Expenditure Account.

The results for the year relate to continuing operations.

The statement of accounting policies together with notes 1 to 17 form part of these financial statements.

  
 \_\_\_\_\_  
**Patrick Beare**  
**Chairperson**  
**Date: 30 June 2011**

  
 \_\_\_\_\_  
**Josephine Browne**  
**Director**


  
 \_\_\_\_\_  
**Michael Johnson**  
**Chief Executive Officer**

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Balance Sheet as at 31 December 2010**

		2010	2009
	Notes	€	€
<b>Fixed Assets</b>			
Tangible Assets	6	<u>13,793</u>	<u>6,959</u>
<b>Current Assets</b>			
Debtors		25,890	10,645
Bank and Cash		<u>767,470</u>	<u>444,073</u>
		<u>793,360</u>	<u>454,718</u>
<b>Current Liabilities</b>			
Creditors and Accruals		(34,361)	(13,596)
Deferred Income	3c	(370,391)	(212,950)
Oireachtas Grant in Advance		<u>(388,608)</u>	<u>(228,172)</u>
		<u>(793,360)</u>	<u>(454,718)</u>
<b>Net Current Assets/(Liabilities)</b>		-	-
<b>Net Assets</b>		<u><u>13,793</u></u>	<u><u>6,959</u></u>
<b>Financed By</b>			
Capital Account	7	13,793	6,959
Income and Expenditure Account		-	-
		<u><u>13,793</u></u>	<u><u>6,959</u></u>

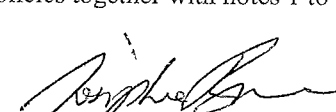
The statement of accounting policies together with notes 1 to 17 form part of these financial statements.




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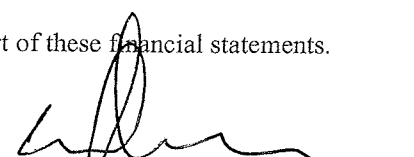
**Patrick Beare**  
Chairperson

Date: 30 June 2011




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**Josephine Browne**  
Director




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**Michael Johnson**  
Chief Executive Officer

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Notes to the Financial Statements**

**1a. Funding and Expenditure of the Board**

***Local Enterprise***

Section 10 (2) of the Industrial Development Act, 1995 provides for payment of grants by the Minister for Enterprise, Trade and Innovation to the Board. Under Statutory Instrument No. 655 of 2006, Enterprise Ireland pays grants on behalf of the Minister. Expenditure by the Board is applied on measures under the Local Enterprise Development Sub – Programme, Innovation and the Knowledge Economy Priority, of the Southern and Eastern Regional Operational Programme 2007-2013.

The measures are as follows:

- Measure 1 - Selective Financial Assistance
- Measure 2 - Entrepreneurial and Capability Development

**1b. Other Income**

	<b>2010</b>	<b>2009</b>
	€	€
Management Development Programmes	15,000	-
Training	48,586	79,686
Mentoring	13,025	11,697
Enterprise Promotion	266,485	176,384
Other	39,221	31,345
	<b>382,317</b>	<b>299,112</b>

**2. Selective Financial Assistance**

The Board makes offers of grant assistance which, if accepted, remains valid as a commitment of the Board for a specified period or in the circumstances specified on approval. Such offers are de-committed when the offer period has expired or the circumstances alter.

Funding provided by the Department for payment of Selective Financial Assistance in 2010 was €477,671. The outstanding commitments of the Board at 31 December 2010 arose as follows:

	<b>Grants</b>	<b>Repayable</b>	<b>Preference</b>	<b>Total</b>
	€	Grants €	Shares €	€
Commitments at 1 January 2010	44,950	71,875	37,500	154,325
Approvals	536,693	722,790	130,000	1,389,483
	581,643	794,665	167,500	1,543,808
Decommitted - 2010 Approvals	(114,949)	(112,796)	-	(227,745)
- Pre 2010 Approvals	(25,634)	(46,600)	(37,500)	(109,734)
	441,060	635,269	130,000	1,206,329
Expenditure	205,982	203,206	130,000	539,188
<b>Commitments at 31 December 2010</b>	<b>235,078</b>	<b>432,063</b>	<b>-</b>	<b>667,141</b>

Expenditure of €539,188 comprises Employment Grants €28,125, Feasibility Grants €73,463, Priming Grants €279,306 Business Expansion Grants €28,294 and Preference Shares €130,000.

Outstanding commitments of €67,141 at 31 December 2010 were all entered into after 1 January 2010.

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Notes to the Financial Statements**

**3a. Investments**

The amount invested by way of preference shares was €1,826,058 at 31 December 2010. As it is not possible to accurately assess the value of these shares, which is dependent on the performance of the enterprises, the shares are not capitalised on the Balance Sheet. Dividends, interest & repayments received, are taken into account on a cash basis. Such receipts may only be used by the Enterprise Board to fund further grants. Repayments of Refundable Aid may only be used to fund further grants under Measure 1. €478,770 advanced by way of repayable grants was potentially refundable at 31 December 2010.

Movement in Investments(at cost)	<b>2010</b>	<b>2009</b>
Balance at 1 January	1,857,186	1,721,599
Repaid in the year	(124,878)	(193,263)
Issued in the year	130,000	472,500
Amounts written off	(36,250)	(143,650)
Balance at 31 December	1,826,058	1,857,186

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**3a. Investments - continued**

The following investments were held by the Board at 31 December 2010:

<b>Company Name</b>	<b>Type of Share</b>	<b>2010 €</b>	<b>2009 €</b>
Abrem Developments Ltd	Redeemable Preference Shares	37,500	37,500
Amtec Engineering Ltd	Redeemable Preference Shares	38,880	38,880
Arcline Ltd	Redeemable Preference Shares	40,205	40,205
Attention to Detail Ltd	Redeemable Preference Shares	68,000	68,000
Authentic Solutions	Redeemable Preference Shares	36,458	48,958
Biztel Europe Ltd	Redeemable Preference Shares	63,500	63,500
Cakes & Co. Ltd.	Redeemable Preference Shares	37,980	37,980
Captech Electronics	Redeemable Preference Shares	19,250	19,250
Checkpoint IT Ltd	Redeemable Preference Shares	63,500	63,500
Ciferion Ltd	Redeemable Preference Shares	48,750	56,250
CKSK Ltd	Redeemable Preference Shares	15,200	24,000
Complemen. Health On-line Ltd	Redeemable Preference Shares	44,454	44,454
Cornerstone International	Redeemable Preference Shares	75,000	75,000
Corporate Vitality Ltd	Redeemable Preference Shares	35,938	37,500
Counter Propaganda	Redeemable Preference Shares	56,667	66,667
Cvizz	Redeemable Preference Shares	37,500	37,500
Docagility Ltd	Redeemable Preference Shares	35,417	35,417
Fassbinder & English Ltd	Redeemable Preference Shares	55,356	55,356
Feely Consulting Ltd	Redeemable Preference Shares	56,000	56,000
GEMC Ireland Ltd	Redeemable Preference Shares	26,250	26,250
Handle Hygiene Ltd	Redeemable Preference Shares	24,583	24,583
Host IT Ltd	Redeemable Preference Shares	122,500	75,000
Interleado Ltd	Redeemable Preference Shares	48,958	48,958
Invotech Ltd	Redeemable Preference Shares	73,438	75,000
OWJO Technologies Ltd	Redeemable Preference Shares	66,250	66,250
Pandollic Ltd	Redeemable Preference Shares	36,875	37,500
Pekaar Technologies Ltd	Redeemable Preference Shares	50,833	50,833
Qtier Software Ireland Ltd	Redeemable Preference Shares	38,646	49,516
Red Box Direct Ltd	Redeemable Preference Shares	36,250	51,250
Reddar Ltd	Redeemable Preference Shares	26,666	35,833
RGC Technologies Ltd	Redeemable Preference Shares	75,000	75,000
Silver Spoon Media Ltd	Redeemable Preference Shares	70,000	70,000
Skon Ltd	Redeemable Preference Shares	-	36,250
Soft Export Ltd	Redeemable Preference Shares	40,000	55,000
Software Asset Management	Redeemable Preference Shares	12,500	17,500
Top 5 Modern Technologies Ltd	Redeemable Preference Shares	38,333	40,000
Vagabond Tours Ltd	Redeemable Preference Shares	24,871	24,871
Vidatum Ltd	Redeemable Preference Shares	6,250	29,375
Zahra Publishing Ltd	Redeemable Preference Shares	62,300	62,300
Ardan Audio Ltd	Redeemable Preference Shares	80,000	
		<b>1,826,058</b>	<b>1,857,186</b>

The Board reviews investments, and when it considers that repayment of the investment is unlikely, the Board will decide to write off that amount. Investments to the value of €36,250 were written off in 2010. Preference Shares to the value of €124,878 were redeemed in 2010.

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**3b. Repayable Grant Aid**

As repayment is dependent on the performance of the enterprises, the amount outstanding is not included as an asset in the Balance Sheet. Repayments received are taken into account on a cash basis. Such receipts may be used by the Enterprise Board to fund further grants.

	<b>2010</b>	<b>2009</b>
	€	€
Balance at 1 January	361,285	404,462
Reclassification of prior year balance	-	-
Issued in Year	203,206	76,300
Repaid in Year	(85,721)	(94,287)
Written Off in Year	<u>-</u>	<u>(25,190)</u>
Balance at 31 December	478,770	361,285
Due within 12 Months	85,779	113,339
Due after 12 Months	392,991	247,946

The Board reviews balances due and when it considers that repayment is unlikely the Board will decide to write off that amount. No repayable grant aid was written off in 2010.

**3c. Reallocation of Refundable Aid Receipts**

	<b>2010</b>	<b>2009</b>
	€	€
Balance of Refundable Aid receipts on hand 1 January	212,950	208,067
Refundable Aid payments advanced from Deferred Income	(61,517)	(301,060)
Refundable Aid receipts: Repayment of Refundable Aid in Year	85,721	94,287
Repayment of Preference Shares in Year	124,878	193,477
Interest/Dividends in Year	<u>8,359</u>	<u>18,179</u>
Balance of Refundable Aid receipts on hand at 31 December 2010	<u>370,391</u>	<u>212,950</u>



**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Notes to the Financial Statements**

**4. Entrepreneurial Capability and Development**

	<b>2010</b>	<b>2009</b>
	€	€
Management Development Programmes	13,183	18,938
Training	103,632	142,159
Mentoring	51,870	57,055
Enterprise Education	30,732	33,441
Enterprise Promotion	319,875	313,517
Other	14,310	129,288
	<b>533,602</b>	<b>694,398</b>

**5. Administration Costs**

	<b>2010</b>	<b>2009</b>
	€	€
Salaries	295,078	365,722
Travel Expenses	16,030	19,402
Accommodation	38,708	30,497
Telephone	9,915	10,972
Office Expenses	45,543	28,975
Audit Fees	6,392	6,392
Professional Fees	24,629	26,292
Insurance	4,813	4,711
Staff Training	2,508	1,025
Depreciation	5,337	4,708
	<b>448,953</b>	<b>498,869</b>

**6. Fixed Assets**

	<b>Furniture</b>	<b>Equipment</b>	<b>Total</b>
<b>Cost/Valuation</b>	€	€	€
Balance at 1 January 2010	22,106	120,056	142,162
Additions in Year	-	12,171	12,171
<b>Balance at 31 December 2010</b>	<b>22,106</b>	<b>132,227</b>	<b>154,333</b>
<b>Accumulated Depreciation</b>			
Balance at 1 January 2010	21,772	113,431	135,203
Charge for the Year	180	5,157	5,337
<b>Balance at 31 December 2010</b>	<b>21,952</b>	<b>118,588</b>	<b>140,540</b>
<b>Net Book Value at 31 December 2010</b>	<b>154</b>	<b>13,639</b>	<b>13,793</b>
<b>Net Book Value at 31 December 2009</b>	<b>334</b>	<b>6,625</b>	<b>6,959</b>

**DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED**

**Notes to the Financial Statements**

**7. Capital Account**

	<b>2010</b>	<b>2010</b>	<b>2009</b>	<b>2009</b>
	€	€	€	€
Balance at 1 January		6,959		11,667
TRANSFER (TO)/FROM INCOME & EXPENDITURE A/C				
Funds allocated to acquire Fixed Assets	12,171		-	
Amount amortised in line with asset depreciation	(5,337)	6,834	(4,708)	(4,708)
		<b>13,793</b>		<b>6,959</b>

**8. Taxation**

No provision has been made for Taxation in the Financial Statements.

**9. Employees and Remuneration**

Remuneration costs of The County Enterprise Board amounted to a total of €295,078, which has been charged in the Income and Expenditure Account as follows:

Administration	€ 295,078
----------------	--------------

The average number of staff during the period was 5. All staff are employed on a contract basis. See Note 13 below. €18,366 was deducted from staff by way of pension levy and was paid over to Enterprise Ireland.

**10. Superannuation**

The Board operates a Superannuation scheme which was introduced for all County and City Enterprise boards with a commencement date of 2 April 2008. During 2010 the Board collected, and paid to Enterprise Ireland, staff contributions of €29,690.

**11. Directors' Fees and CEO Salary**

The Board operate on a voluntary basis and no payments were made to Board members in 2010.

The CEO received salary payments of €1,581 in 2010. No bonus payments were made to the CEO. The CEO also received an amount of €10,843 in respect of Travel and Subsistence. The CEO is a member of an unfunded defined benefit public sector scheme and his pension entitlements do not extend beyond the standard entitlements in the public sector defined benefit superannuation scheme.

**12. Board Members – Disclosure of Transactions**

The board adopted procedures in accordance with the Guidelines for the Code of Practice for the Governance of State Bodies in relation to the disclosure of interests by Board members and these procedures have been adhered to in the year.

## DUN LAOGHAIRE – RATHDOWN COUNTY ENTERPRISE BOARD LIMITED

### Notes to the Financial Statements

**13. Microtrade Programme**

Microtrade is a programme that helps small businesses build contacts, markets and partnerships across the island of Ireland. The programme is an initiative of the County & City Enterprise Boards of the Republic of Ireland, Enterprise Northern Ireland and InterTrade Ireland.

The income represents the reimbursement of payroll costs of the programme. The payroll costs of Microtrade are funded by Intertrade Ireland and self-generated income from the programme. The Microtrade Programme ceased operations on 31 July 2009.

**14. Contingent Liability**

The Board has, on occasion, provided financial assistance by means of investment in Cumulative Redeemable Convertible Preference Shares and has received a total of €1,277,895 through redemption of some of these shares. The Board's contingent liabilities relating to these investments arise from the possibility that companies may have redeemed shares in situations where there were inadequate distributable profits. In such instances the Board may be obliged to repay monies received on foot of redemptions.

**15. Going Concern**

The Minister for Enterprise, Trade and Innovation announced in June 2010 that he is to bring proposals to Government on the structure of County Enterprise Boards. The Board is not aware of any intention to amend the functions of the Board and it assumes that its existing activities will continue to be carried out by any successor body and its assets, liabilities and staff will be transferred to that body. In these circumstances, it does not believe that any adjustment is needed to the financial statements to reflect any possible restructuring and it has prepared these accounts on a going concern basis.

**16. Board Premises**

The Board premises are rented from Nutgrove Community Enterprise Centre, Nutgrove Way, Rathfarnham, Dublin 14. It is subject to a 4 year renewal. The next renewal is in 2013. The annual rent is €38,708.

**17. Approval of Financial Statements**

The Financial Statements were approved by the Directors on 30 June 2011.

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE –  
RÁTH AN DÚIN TEORANTA**

Ráitis Airgeadais  
Bliain dar Chríoch 31 Nollaig 2010

## BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

### CLÁR

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**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**

**COMHALTAÍ AN BHOIRD AGUS EOLAS GINEARÁLTA**

**Comhaltaí an Bhoird:** An tUas. Patrick Beare (Cathaoirleach)  
An tUas. Wessel Badenhorst  
An Clr. Marie Baker  
An Dr. Josephine Browne  
An Clr. Aidan Culhane  
An tUas. Tom Dalton  
An tUas. Hugh Fitzsimons  
An Clr. Tony Fox  
An Clr. Pat Hand  
An tUas. Peter MacNulty  
An tUas. John Murphy  
An tUas. Michael O'Connor  
An tUas. Brendan O'Regan  
An tUas. Philip Osborne  
An tUas Lorcan O'Sullivan

**Rúnaí:** An tUas. Michael Johnson

**Príomh Oifigeach Feidhmiúcháin:** An tUas. Michael Johnson

**Oifig Chláraithe:** Ionad Fiontair Pobail an Gharráin Chnó  
Bealach an Gharráin Chnó  
Ráth Fearnáin  
Baile Átha Cliath 14

**Iniúcháirí:** An tArd-Reachtaire Cuntas agus Ciste  
Foirgneamh an Stáitchiste  
Caisleán Bhaile Átha Cliath  
Baile Átha Cliath 2

**Baincírí:** Banc na hÉireann  
Dún Droma  
Baile Átha Cliath 14

**Dlíodóirí:** Partners at Law  
8 Sráid Adelaide  
Dún Laoghaire  
Co. Bhaile Átha Cliath

## **BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**

### **TUARASCÁIL NA STIURTHÓIRÍ DON BHLIAIN DAR CHRÍOCH 31 NOLLAIG 2010**

#### **Príomhghníomhaíochtaí**

Is é Bord Fiontar Contae Dhún Laoghaire – Ráth an Dúin Teoranta an ghníomhaireacht forbartha fiontair don chontae a oibríonn chun forbairt áitiúil eacnamaíoch chomhtháite a chur chun cinn agus a chuidiú i nDún Laoghaire – Ráth an Dúin trí fhiontair a chruthú agus a fhorbairt trí chuidiú airgeadais, eolas agus comhairle a sholáthar.

#### **Torthaí**

Leagtar sonraí na dtorthaí cuntasafóchta don bhliain amach sna cuntais agus sna nótaí gaolmhara ar leathanaigh 9 to 17.

#### **Teagmhais Iar-Chlár Comhardaithe**

Taobh amuigh de na nithe atá leagtha amach i nóta 15 ní raibh aon teagmhas suntasach iar-chlár comhardaithe ann.

#### **Sláinte agus Sábháilteacht**

Cosnaítear leas fhostaithe an Bhoird trí thagairt do riachtanais na nAchtanna um Shabháilteacht, Sláinte agus Leas ag an Obair 1989 agus 2005.

#### **Iniúcháirí**

Tá an tArd-Reachtair Cuntas agus Ciste freagrach as an iniúchadh ar an mBord de réir Alt 5 d'Acht an Ard-Reachtair Cuntas agus Ciste (Leasú) 1993.

#### **Leabhair Chuntais**

Is iad na bearta a ghlac na stiúrthóirí leo chun a chinntiú go gcomhlíontar riachtanais Alt 202, d'Acht na gCuideachtaí 1990, maidir le leabhair chuntais chearta a choimeád ná cur i bhfeidhm na mbeartas agus na nósanna imeachta atá riachtanach chun idirbhearta a thairfeadh, pearsanra inniúla cuntasafóchta a bhfuil an saineolas cuí acu a fhostú, agus acmhainní leordhóthanacha a sholáthar don fheidhm airgeadais. Coinnítear na leabhair chuntais ag oifig chláráithe na cuideachta.

Nuair a fhostaítear pearsanra cuntasafóchta, déanfaidh na stiúrthóirí measúnú chun a fháil amach an bhfuil pearsanra dá leithéid:  
- cáilithe go hoiriúnach,  
- an bhfuil an t-eolas agus an taithí acu atá riachtanach chun an gnó agus an dóigh a mbíonn tionchar ag a imthosca ar leith ar na leabhair chuntas a thuiscint,  
- agus in ann staid airgeadais agus torthaí na cuideachta a fháil amach am ar bith gan aon ródheacracht.

TUARASCÁIL NA STIÚRTHÓIRÍ DON BHLIAIN DAR CHRÍOCH 31 NOLLAIG 2010

**Ráiteas faoi Fhreagrachtaí na Stiúrthóirí**

Tá na stiúrthóirí freagrach as an Tuarascáil Bhliantúil agus na ráitis airgeadais a ullmhú de réir dlí infheidhme na hÉireann agus an Chleachtais Chuntasaíochta a bhfuil glacadh leis in Éirinn, lena n-áirítear na caighdeáin chuntasaíochta arna n-eisiúint ag Bord na gCaighdeán Cuntasaíochta agus arna bhfoilsíú ag Institiúid na gCuntasóirí Cairte in Éirinn.

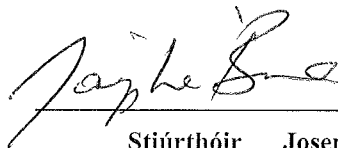
Éilíonn dlí na gcuideachtaí ar na Stiúrthóirí ráitis airgeadais a ullmhú do gach bliain airgeadais a thugann léargas fírinneach cóir ar staid chúrsaí na cuideachta agus ar bhrabús nó cailiteanas na cuideachta don bhliain sin. Agus na ráitis sin a n-ullmhú acu, éilítear ar na Stiúrthóirí:

- polasaithe oiriúnacha cuntasaíochta a roghnú agus iad a chur i bhfeidhm go comhsheasmhach ansin;
- breithiúnais agus meastacháin a dhéanamh atá réasúnta agus stuama;
- na ráitis airgeadais a ullmhú ar bhonn an ghnóthais leantaigh mura bhfuil an bonn sin míchuí;
- a lua ar leanadh na caighdeáin chuntasaíochta is infheidhme, faoi réir aon imeachtaí ábhartha a nochtáíodh agus a míníodh sna ráitis airgeadais.

Tá na stiúrthóirí freagrach as leabhair chuntas íomchuí a choimeád a nochtann le cruinneas réasúnta cruinn ag am ar bith staid airgeadais na cuideachta agus a chuireann ar a gcumas a chinntiú go n-ullmhaítear na ráitis airgeadais de réir na gcaighdeán cuntasaíochta a nglactar i gcoitinne leo in Éirinn agus de réir reacht na hÉireann lena n-áirítear Achtanna na gCuideachtaí 1963 go 2009. Tá siad freagrach freisin as sócmhainní na cuideachta a chosaint agus, as sin, as céimeanna réasúnta a ghlacadh chun calaois agus mírialtachtaí eile a chosc agus a bhrath.



Cathaoirleach Patrick Beare



Stiúrthóir Josephine Browne

Dáta: 30 Meitheamh 2011



## BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

### RÁITEAS AR RIALÚ INMHEÁNACH AIRGEADAIS

Ar son Bhord Stiúrthóirí Bhord Fiontar Contae Dhún Laoghaire Ráth an Dúin Teoranta, admhaím an fhreagracht atá orainn deimhin a dhéanamh de go gcoinnítear agus go bhfeidhmítear córas éifeachtach de rialú inmheánach airgeadais.

Ní féidir leis an gcóras ach ráthaíocht réasúnta seachas dearbhráthaíocht a thabhairt go ndéantar sócmhainní a chosaint, idirbhearta a údarú agus a thairbhíocht i gceart, agus go ndéantar earráidí nó mírialtachtaí ábhartha a chosc nó go mbrathfaí iad go tráthúil.

#### Eochairnósanna Imeachta Rialaithe

Tá bearta déanta ag an mBord chun timpeallacht chuí rialaithe a chinntiú trí

- freagrachtaí bainistíochta a shainmhíniú go soiléir;
- nósanna imeachta foirmiúla a bhunú chun teipeanna suntasacha rialaithe a thuairisciú agus gníomhú cuí ceartaitheach a chinntiú.

Tá an Bord tiomanta do phróisis a bhunú chun rioscaí gnó a shainathint agus a mheasú nó trí

- cineál, méid agus impleacht airgeadais na rioscaí atá roimh an gcomhlacht a shainathint, lena n-áirítear an méid agus na catagóirí a mheasann sé a bheith inghlactha;
- an dóchúlacht a mheasú go dtarlódh na rioscaí a sainathníodh ;
- measúnú a dhéanamh ar chumas an chomhlachta na rioscaí a tharlaíonn a bhainistiú agus a mhaolú;
- na costais a bhaineann le feidhmiú rialuithe áirithe a mheasú nó i gcomparáid leis an tairbhe faighte.

Tá an córas rialaithe inmheánaigh airgeadais bunaithe ar chreatlach d'fhaisnéis bainistíochta rialta, nósanna imeachta riaracháin lena n-áirítear scaradh dualgais, agus córas tarmligthe agus freagrachta. Áirítear air ach go háirithe:

- córas cuimsitheach buiséadaithe a bhfuil buiséad bliantúil aige a ndéanann an Bord Stiúrthóirí athbhreithniú air agus lena n-aontaíonn sé ;
- athbhreithnithe rialta ag an mBord Stiúrthóirí ar thuarascálacha treimhsiúla agus bliantúla airgeadais a léiríonn feidhmiú airgeadais i gcoinne réamhaisnéisí;
- spriocanna a leagan amach chun feidhmíocht airgeadais agus eile a thomhas;
- treoirí rialaithe infheistíochta caipitil atá sainmhínte go soiléir;
- smacht foirmiúil bainistíochta tionscadail.

Tá feidhm iniúchta inmheánaigh ag Bord Fiontar Contae Dhún Laoghaire – Ráth an Dúin a oibríonn de réir an Chóid Cleachtas maidir le rialachas Comhlachtaí Stáit. Bhunaigh Bord Fiontar Contae Dhún Laoghaire – Ráth an Dúin Coiste Iniúchta in Eanáir 2004.

Déantar obair an iniúchta inmheánaigh ag baint leasa as anailís ar an riosca a mbíonn an comhlacht nochtaithe dó , agus tá na pleananna iniúchta inmheánaigh bliantúla bunaithe ar an anailís seo. D'fhormhuinigh an Coiste Iniúchta an anailís ar riosca agus na pleananna iniúchta inmheánaigh agus d'fhaomh an Bord Stiúrthóirí iad. Déanann an tIniúcháir Inmheánach athbhreithnithe ráithiúla ar na gníomhaíochtaí agus soláthraíonn sé tuarascáil ar gach athbhreithniú iniúchta inmheánaigh don Choiste Iniúchta. Cuimsíonn an tuarascáil tuairim an Iniúcháir Inmheánaigh ar leordhóthanacht agus éifeachtacht an chórais rialaithe inmheánaigh airgeadais.

Bíonn monatóireacht agus athbhreithniú an Bhoird ar éifeachtacht an chórais rialaithe inmheánaigh airgeadais á threorú ag obair an Iniúcháir Inmheánaigh, ag an gCoiste Iniúchta a rinne maoirseacht ar obair an iniúcháir inmheánaigh, ag bainisteoirí feidhmiúcháin laistigh de Bhord Fiontar Contae Dhún Laoghaire Ráth an Dúin atá freagrach as forbairt agus cothabháil an chreat rialaithe airgeadais agus ag tráchtaí ón Ard-Reachtair Cuntas agus Ciste ina litir bhainistíochta nó i dtuarascálacha eile.

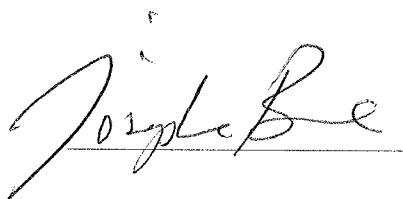
BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

**Athbhreithniú Bliantúil ar Rialuithe**

Deimhním go raibh athbhreithniú ar éifeachtacht chóras na rialuithe inmheánach airgeadais déanta ag an mBord don bhliain dar chrioch 31 Nollaig 2010.



Cathaoirleach Patrick Beare



Stiúrthóir Josephine Browne

Dáta : 30 Meitheamh 2011

# An tArd-Reachtair Cuntas agus Ciste

## Tuarascáil lena tíolacadh do Thithe an Oireachtais

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### Bord Fiontar Contae Dhún Laoghaire – Ráth an Dúin Teoranta

Tá iniúchadh déanta agam ar ráitis airgeadais Bhord Fiontar Contae Dhún Laoghaire – Ráth an Dúin Teoranta don bhliain dar chríoch an 31 Nollaig 2010 faoi Acht an Ard-Reachtair Cuntas agus Ciste (Leasú), 1993. Is é atá sna ráitis airgeadais, a ullmhaíodh faoi na polasaithe cuntasaióchta atá leagtha amach iontu, an Ráiteas ar Pholasaithe Cuntasaióchta, an Cuntas Ioncaim agus Caiteachais, an Clár Comhardaithe agus na nótaí gaolmhara. Tá an creat tuairiscithe airgeadais atá curtha i bhfeidhm ina n-ullmhúchán de réir an dlí infheidhme agus an Chleachtais Cuntasaióchta a nGlactar leis go Coitianta in Éirinn.

#### Freagrachtaí na Stiúrthóirí

Tá na Stiúrthóirí freagrach as na ráitis airgeadais a ullmhú, as a chinntiú go dtugann siad léargas fíor cothrom ar staid ghnóthaí na cuideachta agus ar a hioncam agus a caiteachas, agus as rialtacht na n-idirbheart a chinntiú.

#### Freagrachtaí an Ard-Reachtair Cuntas agus Ciste

Is é m'fhreagrachta ná iniúchadh a dhéanamh ar na ráitis airgeadais agus tuairisciú a dhéanamh orthu de réir an dlí infheidhmhe.

Déantar m'iniúchadh trí thagairt do na cúinsí speisialta a ghabhann le comhlachtaí Stáit i ndáil lena mbainistiú agus lena bhfeidhmiú.

Déantar m'iniúchadh de réir na gCaighdeán Idirnáisiúnta ar Iniúcháireacht (RA agus Éire) agus déantar é i gcomhlíonadh Caighdeán Eiticiúla an Bhoird um Chleachtais Iniúcháireachta d'Iniúcháirí.

#### Raon Iniúchta na Ráiteas Airgeadais

Séard atá i gceist le hiniúchadh ná fianaise a fháil faoi na méideanna agus faoin nochtadh sna ráitis airgeadais, a mhéid is gá chun ráthaíocht réasúnach a thabhairt go bhfuil na ráitis airgeadais saor ó mhíríteas ábhartha, cibé acu calaois nó earráid ba chúis leis. Áirítear leis seo measúnú ar

- cibé acu an bhfuil na polasaithe cuntasaióchta cuí do chúinsí na comhlachta nó nach bhfuil agus cibé ar cuireadh i bhfeidhm go comhsheasmhach iad nó nár cuireadh agus

cibé ar nochtadh go himleor iad nó nár nochtadh

- réasúntacht na meastachán cuntasaióchta suntasach a rinneadh agus na ráitis airgeadais á n-ullmhú, agus,
- cur i láthair foriomlán na ráiteas airgeadais.

Lorgaím fianaise freisin le linn an iniúchta faoi rialtacht na n-idirbheart.

Ina theannta sin, léim an fhaisnéis airgeadais agus neamhairgeadais uile sa tuarascáil bhliantúil chun neamhréireachtaí ábhartha leis na ráitis airgeadais iniúchta a aithint. Má fhaighim fios ar aon mhíríteas nó neamhréireacht ábhartha follasach ar bith, déanaim na himpleachtaí don tuarascáil a mheas.

Gan mhaolú a dhéanamh ar mo thuairim, dírim aird ar an bPolasaí Cuntasaióchta ar phinsin a mhíniú cén fáth nár cuireadh na forálacha de Chaighdeán 17 um Thuairisciú Airgeadais i gcrích.

#### Tuairim ar na Ráitis Airgeadais

Is é mo thuairim go dtugann na Ráitis Airgeadais:

- léargas fíorcheart, de réir an Chleachtais Cuntasaióchta a nGlactar leis go Coitianta in Éirinn, ar staid ghnóthaí na cuideachta ag 31 Nollaig 2010 agus ar a hioncam agus ar a caiteachas don bhliain dar chríoch sin; agus
- gur ullmhaíodh go cuí iad de réir Achtanna na gCuideachtaí 1963 go 2009.

Fuair mé an fhaisnéis agus na mínithe go léir a mheas mé a bheith riachtanach chun críche m'iniúchta. Is é mo thuairim gur choimeád an Chuideachta leabhair chuí chuntais. Tá na ráitis airgeadais i gcomhréir leis na leabhair cuntais.

Is é mo thuairim go bhfuil an fhaisnéis a tugadh i dTuarascáil na Stiúrthóirí ag teacht leis na ráitis airgeadais.

#### Nithe a ndéanaim Tuairisciú Eisceachta orthu

Déanaim tuairisciú eisceachta más rud é

- gur thug m'iniúchadh faoi deara aon chás ábhartha nuair nár cuireadh suimeanna airgid i bhfeidhm chun na críche a bhí beartaithe dóibh nó nuair nach raibh na hidirbhearta i gcomhréir leis na húdaráis lena rialaítear iad, nó
- nach bhfuil an fhaisnéis a tugadh sa Tuarascáil Bhliantúil don bhliain dá bhfuil na ráitis airgeadais ullmhaithe i gcomhréir leis na ráitis airgeadais, nó
- nach léiríonn an Ráiteas maidir le Rialú Inmheánach Airgeadais gur chomhlíon an chomhlacht an Cód Cleachtais um Rialú Comhlachtaí Stáit, nó
- go bhfaighim go bhfuil nithe ábhartha eile ann a bhaineann leis an mbealach a reachtáladh gnó poiblí.

Níl rud ar bith le tuairisciú agam maidir leis na nithe sin a ndéantar tuairisciú eisceachta orthu.

**Andrew Harkness**

**Le haghaidh agus thar ceann  
An Ard-Reachtair Cuntas agus Ciste  
30 Meitheamh 2011**

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA  
RÁITEAS FAOI NA POLASAITHE CUNTASAÍOCHTA**

**1. Bonn na Cuntasaíochta**

Ullmhaíodh na Ráitis Airgeadais faoi mhodh fabhráithe na cuntasaíochta, agus de réir Cleachtais Chuntasaíochta a bhfuil glacadh leis faoi choinbhinsiún an chostais stairiúil. Glactar leis na Caighdeáin um Thuairisciú Airgeadais a mholann na comhlachtaí aitheanta cuntasaíochta de réir mar a thagann siad i bhfeidhm.

**2. Sócmhainní Seasta agus Dímheas**

Luaitear Sócmhainní Seasta ag a gcostas nó luacháil stairiúil lúide Dímheas carntha.

Muirearaítear Dímheas ar an gCuntas Ioncaim agus Caiteachais, de réir méid chothroim, ag na rátaí atá leagtha amach thíos, chun na sócmhainní a dhíscríobh, arna gcoigeartú don luach measta iarmharach, thar a saolré úsáideach ionchais.

Troscán	12 1/2 %
Trealamh Oifige	20 %

**3. Deontais ón Oireachtas**

Déantar Deontais ón Oireachtas a chur chun cuntais ar bonn fabhráithe. Soláthraíonn Fiontraíocht Éireann Deontais ón Oireachtas ar son an Aire Fiontar, Trádála agus Nuálaíochta.

**4. Deontais Iníochta**

Fabhraítear deontais sna Ráitis Airgeadais nuair atá coinníollacha ordaithe comhlíonta ag na deontaithe.

**5. Cuntas Caipitil**

Séard atá sa Chuntas Caipitil ná luach gan amúchadh an Ioncaim a úsáidtear le haghaidh cuspóirí Caipitil.

**6. Ioncam Iarchurtha**

Aithnítear aisíocaíochtaí de chúnamh inaisíochta mar ioncam nuair a chuirtear chun feidhme é mar chúnaimh airgeadais chuig fiontair eile.

Séard atá in Ioncam Iarchurtha ná cúnaimh inaisíochta a fuarthas ó fhiontair chuidithe ach nár cuireadh chun feidhme fós.

**7. Aoisliúntais agus FRS17:Pinsin**

Forálann Alt 10 (4)(g) den Acht um Fhorbairt Tionscail 1995 gur féidir leis na Boird Fiontar Contae pearsanra a fhostú (lena n-áirítear príomhoifigeach feidhmiúcháin) sa dóigh agus faoi réir cibé théarmaí atá faofa ag an Aire (le toiliú an Aire Airgeadais) de réir mar a mheasann an Bord a bheith riachtanach nó inmhianaithe chun a chuspóirí a chur chun cinn.

D'fhaomh an tAire Fiontar, Trádála agus Nuálaíochta, le toiliú an Aire Airgeadais, Aoisliúntas agus Scéimeanna bainteacha Aoisliúntais do Chéilí agus Leanaí a thabhairt isteach don Bhord. Tugadh isteach Scéimeanna Aoisliúntais d'fhoireann an Bhoird i 2008 agus go dtí go dtugtar faomhadh foirmiúil, tá údarú tugtha ag an Aire Fiontar, Trádála agus Nuálaíochta, le toiliú an Aire Airgeadais, don Bhord na scéimeanna a fheidhmiú, bunaithe ar an Scéim Samhail Aoisliúntais do Státseirbhísiigh, ar bhonn riaracháin. Feidhmíonn na scéimeanna ar bhonn "íoctar mar a úsáidtear", rud a chiallaíonn nach bhfuil sochair réamh-mhaoinithe trí ranníocaíochtaí a dhéanamh chuig ciste ar leith faoi rialú iontaobhaithe.

Faoi na socrúithe seo íoctar ranníocaíochtaí na bhfostaithe chuig Fiontraíocht Éireann agus An Roinn Fiontar Trádála agus Nuálaíochta agus cuireann an Roinn Fiontar, Trádála agus Nuálaíochta cistí ar fáil don Bhord, trí Fhiontraíocht Éireann, chun costais na sochar a ghlanadh de réir mar a bhíonn siad dlíte.

Tá an Roinn ag breathnú faoi láthair ar na féidearthachtaí maidir leis na scéimeanna a athstruchtúrú ionas go n-ionchorpródh siad na Boird Fiontar Contae go léir.

Go dtí go réiteofar na neamhchinnteachtaí seo maidir leis na scéimeanna, níl forálacha nochta scéime sochair sainithe FRS17 curtha i bhfeidhm ag an mBord.

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**


**Cuntas Ioncaim agus Caiteachais  
Don bhliain dar chríoch 31 Nollaig 2010**

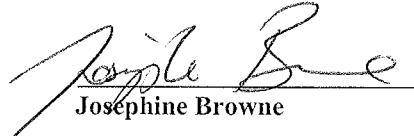
Ioncam	Nótaí	2010 €	2009 €
Deontais ón Oireachtas	<b>1a</b>	1,084,743	1,127,240
Cúnamh Deontais Inaisiociotha		61,517	301,060
Ioncam eile	<b>1b</b>	382,317	299,112
Deontas Microtrade	<b>13</b>	-	56,138
		<hr/>	<hr/>
		1,528,577	1,783,550
Aistriú ó/(chuig) Chuntas Caipitil	<b>7</b>	<hr/>	<hr/>
		(6,834)	(4,708)
<b>Iomlán</b>		<hr/> <hr/>	<hr/> <hr/>
		<b>1,521,743</b>	<b>1,788,258</b>
 <b>Caiteachas</b>			
Cúnamh Airgeadais – Deontais	<b>2</b>	539,188	595,164
Forbairt Fiontraíochta agus Inniúlachta	<b>4</b>	533,602	694,398
Riarachán	<b>5</b>	448,953	498,696
		<hr/>	<hr/>
<b>Iomlán</b>		<hr/> <hr/>	<hr/> <hr/>
		<b>1,521,743</b>	<b>1,788,258</b>
 <b>Barrachas/(Easnamh) don Bhliain</b>		<hr/> <hr/>	<hr/> <hr/>
		-	-

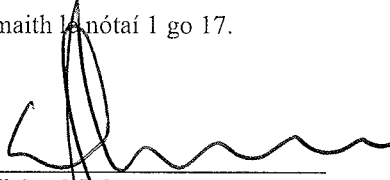
Ní raibh aon ghnóthachain ná caillteanais ag an mBord sa bhliain airgeadais nó sa bhliain airgeadais roimhe sin seachas na cinn a ndéileáiltear leo sa Chuntas Ioncaim agus Caiteachais

Baineann torthaí na bliana le hoibríochtaí leanúnacha.

Is cuid de na ráitis airgeadais seo an ráiteas ar na polasaithe cuntasaiochta chomh maith le nótaí 1 go 17.

  
Patrick Beare

  
Josephine Browne

  
Michael Johnson  
Príomhoifigeach  
Feidhmiúcháin

Cathaoirleach  
Dáta: 30 Meitheamh 2011

Stiúrthóir

BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

Clár Comhardaithe amhail ar an 31 Nollaig 2010

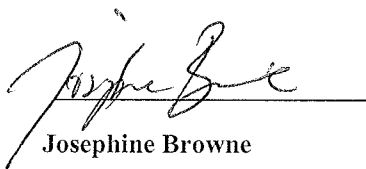
	Nótaí	2010 €	2009 €
<b>Sócmhainní Seasta</b>			
Sócmhainní Inláimhsithe	6	13,793	6,959
<b>Sócmhainní Reatha</b>			
Féichiúnaithe		25,890	10,645
Banc agus Airgead Tirim		767,470	444,073
		793,360	454,718
<b>Dlíteanais Reatha</b>			
Creidiúnaithe agus Fabhruithe		(34,361)	(13,596)
Ioncam Iarchurtha	3c	(370,391)	(212,950)
Deontas ón Oireachtas Réamhíoctha		(388,608)	(228,172)
		(793,360)	(454,718)
<b>Glansócmhainní/(Dlíteanas) Reatha</b>			
		-	-
<b>Glansócmhainní</b>			
		<u>13,793</u>	<u>6,959</u>
<b>Arna Maoiniú Ag</b>			
Cuntas Caipitil	7	13,793	6,959
Cuntas Ioncaim agus Caiteachais		-	-
		<u>13,793</u>	<u>6,959</u>

Is cuid de na raitis airgeadais seo an ráiteas ar na polasaithe cuntasáochta chomh maith le nótaí 1 go 17.

  
Patrick Beare

Cathaoirleach

Dáta: 30 Meitheamh 2011

  
Josephine Browne

Stiúrthóir

  
Michael Johnson

Príomhoifigeach

Feidhmíocháin

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**  
**Nótaí ag gabháil leis na Ráitis Airgeadais**

**1a. Maoiniú agus Caiteachas an Bhoird**

**Fiontraíocht Áitiúil**

Forálann Alt 10 (2) den Acht um Fhorbairt Tionscail, 1995 go n-íocfaidh an tAire Fiontar, Trádála agus Nuálaíochta deontais don Bhord. Faoi Ionstraim Reachtuil Uimh. 655 de 2006, íocann Fiontraíocht Éireann deontais ar son an Aire. Cuirtear caiteachas an Bhoird i bhfeidhm ar bhearta faoi Fho-Chlár Forbartha na Fiontraíochta Áitiúla, Nuálaíocht agus Tosaíocht an Gheilleagair Eolasbhunaithe, de Chlár Oibriúcháin Réigiúin an Deiscirt agus an Oirthir 2007-2013.

Is iad seo leanas na bearta:

Beart 1 – Cúnamh Roghnaíoch Airgeadais  
 Beart 2 - Forbairt Fiontraíochta agus Inniúlachta

**1b. Ioncam Eile**

	<b>2010</b>	<b>2009</b>
	€	€
Cláir Forbartha Bainisteoireachta	15,000	-
Oiliúint	48,586	79,686
Meantóireacht	13,025	11,697
Cur chun Cinn na Fiontraíochta	266,485	176,384
Eile	39,221	31,345
	<b>382,317</b>	<b>299,112</b>

**2. Cúnamh Roghnaíoch Airgeadais**

Déanann an Bord tairiscintí de chúnamh deontais a bhíonn bailí, má ghlactar leis, mar cheangaltas an Bhoird ar feadh tréimhse sonraithe nó sna himthosca a shonraítear nuair a fhaomhtar iad. Déantar tairiscintí da leithéid a dhígealladh nuair a théann tréimhse na tairiscinte as feidhm nó nuair a athraíonn na himthosca.

Ba é €477,671 an maoiniú a sholáthair an Roinn chun Cúnamh Roghnaíoch Airgeadais a íoc i 2010.

Ba iad seo a leanas na ceangaltas gan íoc a bhí ag an mBord amháil ar 31 Nollaig 2010:

	<b>Deontais</b>	<b>Deontais</b>	<b>Scaireanna</b>	<b>Iomlán</b>
	€	<b>Inaisíochta</b>	<b>Tosaíochta</b>	€
	€	€	€	€
Ceangaltas amháil ar 1 Eanáir 2010	44,950	71,875	37,500	154,325
Ceaduithe	536,693	722,790	130,000	1,389,483
	581,643	794,665	167,500	1,543,808
Dígeallta - Ceaduithe 2010	(114,949)	(112,796)	-	(227,745)
- Ceaduithe Roimh 2010	(25,634)	(46,600)	(37,500)	(109,734)
	441,060	635,269	130,000	1,206,329
Caiteachas	205,982	203,206	130,000	539,188
<b>Ceangaltas amháil ar 31 Nollaig 2010</b>	<b>235,078</b>	<b>432,063</b>	<b>-</b>	<b>667,141</b>

Cuimsíonn caiteachas de €39,188 Deontais Fostaíochta €28,125, Deontais Indéantachta €73,463, Deontais Prímeála €279,306, Deontais Méadaithe Gnó €28,294, agus Scaireanna Tosaíochta €130,000.

Glacadh na ceangaltas go léir de €667,141 a bhí gan íoc ar 31 Nollaig 2009 de láimh tar éis 1 Eanáir 2010.



## BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

### Nótaí ag gabháil leis na Ráitis Airgeadais

#### 3a. Infheistíochtaí

Ba é €1,826,058 an méid a bhí infheistithe trí scaireanna tosaíochta amhail ar 31 Nollaig 2010. Toisc nach féidir luach na scaireanna seo a bhrathann ar fheidhmíocht na bhfiontar a mheas go cruinn, níl na scaireanna caipitlithe ar an gClár Comhardaithe. Cuirtear díbhinní, ús agus aisíocaíochtaí faighte san áireamh ar bhonn airgid. Ní féidir leis an mBord Fiontar na fáltais seo a úsáid ach amháin chun deontais bhreise a mhaoiniú. Ní féidir aisíocaíochtaí de chabhair airgeadais inaisíochta a úsáid ach amháin chun deontais bhreise faoi Bheart 1 a mhaoiniú. D'fhéadfadh €478,770 a tugadh ar airleacan trí dheontais inaisíochta a beith inaisíochta amhail ar 31 Nollaig 2010.

Gluaiseacht in Infheistíochtaí(ar a chostas)

	<b>2010</b>	<b>2009</b>
Iarmhéid ar 1 Eanáir	1,857,186	1,721,599
Aisíochta sa Bhliain	(124,878)	(193,263)
Eisithe sa Bhliain	130,000	472,500
Méideanna díscríofa	(36,250)	(143,650)
Iarmhéid ar 31 Nollaig	1,826,058	1,857,186

## BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

### 3a. Infheistíochtaí – ar lean

Bhí na hinfeistíochtaí seo a leanas i seilbh an Bhoird amhail ar 31 Nollaig 2010:

Ainm na Cuideachta	Cineál Scaire	2010 €	2009 €
Abrem Developments Ltd	Scaireanna Tosaíochta Infhuascailte	37,500	37,500
Amtec Engineering Ltd	Scaireanna Tosaíochta Infhuascailte	38,880	38,880
Arcline Ltd	Scaireanna Tosaíochta Infhuascailte	40,205	40,205
Attention to Detail Ltd	Scaireanna Tosaíochta Infhuascailte	68,000	68,000
Authentic Solutions	Scaireanna Tosaíochta Infhuascailte	36,458	48,958
Biztel Europe Ltd	Scaireanna Tosaíochta Infhuascailte	63,500	63,500
Cakes & Co. Ltd.	Scaireanna Tosaíochta Infhuascailte	37,980	37,980
Captech Electronics	Scaireanna Tosaíochta Infhuascailte	19,250	19,250
Checkpoint IT Ltd	Scaireanna Tosaíochta Infhuascailte	63,500	63,500
Ciferion Ltd	Scaireanna Tosaíochta Infhuascailte	48,750	56,250
CKSK Ltd	Scaireanna Tosaíochta Infhuascailte	15,200	24,000
Complemen. Health On-line Ltd	Scaireanna Tosaíochta Infhuascailte	44,454	44,454
Cornerstone International	Scaireanna Tosaíochta Infhuascailte	75,000	75,000
Corporate Vitality Ltd	Scaireanna Tosaíochta Infhuascailte	35,938	37,500
Counter Propaganda	Scaireanna Tosaíochta Infhuascailte	56,667	66,667
Cvizz	Scaireanna Tosaíochta Infhuascailte	37,500	37,500
Docagility Ltd	Scaireanna Tosaíochta Infhuascailte	35,417	35,417
Fassbinder & English Ltd	Scaireanna Tosaíochta Infhuascailte	55,356	55,356
Feely Consulting Ltd	Scaireanna Tosaíochta Infhuascailte	56,000	56,000
GEMC Ireland Ltd	Scaireanna Tosaíochta Infhuascailte	26,250	26,250
Handle Hygiene Ltd	Scaireanna Tosaíochta Infhuascailte	24,583	24,583
Host IT Ltd	Scaireanna Tosaíochta Infhuascailte	122,500	75,000
Interleado Ltd	Scaireanna Tosaíochta Infhuascailte	48,958	48,958
Invotech Ltd	Scaireanna Tosaíochta Infhuascailte	73,438	75,000
OWJO Technologies Ltd	Scaireanna Tosaíochta Infhuascailte	66,250	66,250
Pandollic Ltd	Scaireanna Tosaíochta Infhuascailte	36,875	37,500
Pekaar Technologies Ltd	Scaireanna Tosaíochta Infhuascailte	50,833	50,833
Qtier Software Ireland Ltd	Scaireanna Tosaíochta Infhuascailte	38,646	49,516
Red Box Direct Ltd	Scaireanna Tosaíochta Infhuascailte	36,250	51,250
Reddar Ltd	Scaireanna Tosaíochta Infhuascailte	26,666	35,833
RGC Technologies Ltd	Scaireanna Tosaíochta Infhuascailte	75,000	75,000
Silver Spoon Media Ltd	Scaireanna Tosaíochta Infhuascailte	70,000	70,000
Skon Ltd	Scaireanna Tosaíochta Infhuascailte	-	36,250
Soft Export Ltd	Scaireanna Tosaíochta Infhuascailte	40,000	55,000
Software Asset Management	Scaireanna Tosaíochta Infhuascailte	12,500	17,500
Top 5 Modern Technologies Ltd	Scaireanna Tosaíochta Infhuascailte	38,333	40,000
Vagabond Tours Ltd	Scaireanna Tosaíochta Infhuascailte	24,871	24,871
Vidatum Ltd	Scaireanna Tosaíochta Infhuascailte	6,250	29,375
Zahra Publishing Ltd	Scaireanna Tosaíochta Infhuascailte	62,300	62,300
Arden Audio Ltd	Scaireanna Tosaíochta Infhuascailte	80,000	
		<b>1,826,058</b>	<b>1,857,186</b>

Déanann an Bord athbhreithniú ar infheistíochtaí, agus nuair a mheasann sé nach dócha go n-aisíocfar an infheistíocht, déanfaidh an Bord cinneadh an méid sin a dhíscríobh. Díscríobhadh infheistíochtaí le luach de €36,250 i 2010. Fuasclaíodh Scaireanna Tosaíochta arbh fhiú €124,878 iad i 2010.

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**

**3b. Cúnamh Deontais Inaisíochta**

Toisc go mbrathann aisíocaíocht ar fheidhmíocht na bhfiontar, ní áirítear an méid amuigh mar shócmhainn sa Chlár Comhardaithe. Cuirtear aisíocaíochtaí faighte san áireamh ar bhonn airgid tirim. Is féidir leis an mBord Fiontar fáltais dá leithéid a úsáid chun deontais bhreise a mhaoiniú.

	<b>2010</b>	<b>2009</b>
	€	€
Iarmhéid ar 1 Eanáir	361,285	404,462
Athrangú ar iarmhéid ón mbliain roimhe	-	-
Eisithe sa Bhliain	203,206	76,300
Aisíochta sa Bhliain	(85,721)	(94,287)
Díscríofa sa Bhliain	<u>-</u>	<u>(25,190)</u>
Iarmhéid ar 31 Nollaig	478,770	361,285
Dlite laistigh de 12 Mhí	85,779	113,339
Dlite i ndiaidh 12 Mhí	392,991	247,946

Déanann an Bord athbhreithniú ar iarmhéideanna atá dlite agus nuair a mheasann sé nach dócha go ndéanfar aisíocaíocht déanfaidh an Bord cinneadh an méid sin a dhíscríobh. Níor díscríobhadh aon chúnamh deontais inaisíochta i 2010.

**3c. Athleithroinnt Fáltas ó Chúnamh Inaisíochta**

	<b>2010</b>	<b>2009</b>
	€	€
Iarmhéid na bhFáltas Cúnamh Inaisíochta ar láimh amhail ar 1 Eanáir	212,950	208,067
Íocaíochtaí Cúnaimh Inaisíochta curtha ar aghaidh ó Ioncam Iarchurtha	(61,517)	(301,060)
Fáltais Chúnaimh Inaisíochta: Aisíocaíocht de Chúnamh Inaisíochta sa Bhliain	85,721	94,287
Aisíocaíocht Scaireanna Tosaíochta sa Bhliain	124,878	193,477
Ús/Díbhinn sa Bhliain	<u>8,359</u>	<u>18,179</u>
Iarmhéid na bhFáltas ó Chúnamh Inaisíochta ar láimh amhail ar 31 Nollaig 2010	<u>370,391</u>	<u>212,950</u>

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**

**Nótaí ag gabháil leis na Ráitis Airgeadais**

**4. Forbairt Fiontraíochta agus Inniúlachta**

	<b>2010</b>	<b>2009</b>
	€	€
Cláir Forbartha Bainisteoireachta	13,183	18,938
Oiliúint	103,632	142,159
Meantóireacht	51,870	57,055
Oideachas Fiontraíochta	30,732	33,441
Cur Chun Cinn na Fiontraíochta	319,875	313,517
Eile	14,310	129,288
	<u>533,602</u>	<u>694,398</u>

**5. Costais Riaracháin**

	<b>2010</b>	<b>2009</b>
	€	€
Tuarastail	295,078	365,722
Costais Taistil	16,0030	19,402
Cóiríocht	38,708	30,497
Teleafón	9,915	10,972
Costais Oifige	45,543	28,975
Táillí Iniúcháireachta	6,392	6,392
Táillí Gairmiúla	24,629	26,292
Árachas	4,813	4,711
Oiliúint Foirne	2,508	1,025
Dímheas	5,337	4,708
	<u>448,953</u>	<u>498,869</u>

**6. Sócmhainní Seasta**

<b>Costas/Luacháil</b>	<b>Troscán</b>	<b>Trealamh</b>	<b>Iomlán</b>
	€	€	€
Iarmhéid amhail ar 1 Eanáir 2010	22,106	120,056	142,162
Méideanna Breise sa Bhliain	-	12,171	12,171
<b>Iarmheid amhail ar 31 Nollaig 2010</b>	<u><b>22,106</b></u>	<u><b>132,227</b></u>	<u><b>154,333</b></u>
<b>Dímheas Carntha</b>			
Iarmhéid amhail ar 1 Eanáir 2010	21,772	113,431	135,203
Muirear don Bhliain	180	5,157	5,337
<b>Iarmhéid amhail ar 31 Nollaig 2010</b>	<u><b>21,952</b></u>	<u><b>118,588</b></u>	<u><b>140,540</b></u>
<b>Glanluach Leabhar amhail ar 31 Nollaig 2010</b>	<u><b>154</b></u>	<u><b>13,639</b></u>	<u><b>13,793</b></u>
<b>Glanluach Leabhar amhail ar 31 Nollaig 2009</b>	<u><b>334</b></u>	<u><b>6,625</b></u>	<u><b>6,959</b></u>

## BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA

### Nótaí ag gabháil leis na Ráitis Airgeadais

#### 7. Cuntas Caipítíl

	2010	2010	2009	2009
	€	€	€	€
Iarmhéid amhail ar 1 Eanair		6,959		11,667
AISTRIÚ (CHUIG)/ÓN gCUNTAS IONCAM & CAITEACHAIS				
Cistí leithroinnte chun Sócmhainní Seasta a fháil	12,171		-	
Méid amúchta i gcomhréir le dímheas sócmhainní	(5,337)	6,834	(4,708)	(4,708)
		<b>13,793</b>		<b>6,959</b>

#### 8. Cánachas

Ní dhearnadh aon soláthar do Chánachas sna Ráitis Airgeadais.

#### 9. Fostaithe agus Luach Saothair

Bhí iomlán de €295,078 i gcostais luach saothair le hóc ag an mBord Fiontar Contae, a muirearaíodh sa Chuntas Ioncam agus Caiteachais mar seo a leanas:

Riarachán	€ 295,078
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Cúigear a bhí i meánlón na foirne le linn na tréimhse. Fostaítear an fhoireann go leir ar bhonn conartha. Féach Nóta 13 thíos. Baineadh €18,366 ón bhfoireann mar thobhach pinsin agus d'íocadh é seo d'Fhiontraíocht Éireann.

#### 10. Aoisliúntas

Feidhmíonn an Bord scéim Aoisliúntais a tugadh isteach do gach bord Fiontar Contae agus Cathrach le dáta tosaithe ar an 2 Aibreán 2008. I rith 2010 bhailigh an Bord ranníocaíochtaí foirne de €29,690 agus d'íoc sé iad seo d'Fhiontraíocht Éireann.

#### 11. Táillí Stiúrthóirí agus Tuarastal an POF

Feidhmíonn an Bord ar bhonn deonach agus ní dhearnadh íocaíochtaí ar bith do chomhaltai an Bhoird i 2010. Fuair an POF íocaíochtaí tuarastail de €91,581 i 2010. Ní dhearnadh íocaíocht bhónais ar bith don POF. Fuair an POF €10,843 i leith Taistil agus Cothaithe. Tá an POF ina bhall de scéim shochair shainithe neamhchistithe na hearnála poiblí agus ní chuimsíonn a theidlíochtaí pinsin níos mó ná na teidlíochtaí caighdeánacha i scéim aoisliúntais shochair shainithe na hearnála poiblí.

#### 12. Comhaltai Boird – Nochtadh Idirbheart

Ghlac an Bord le nósanna imeachta de réir na dTreoirínte don Chód Cleachtais um Rialachas Chomhlachtaí Stáit maidir le nochtadh leasanna ag comhaltai Boird agus cloíodh leis na nósanna imeachta seo i rith na bliana.

**BORD FIONTAR CONTAE DHÚN LAOGHAIRE – RÁTH AN DÚIN TEORANTA**  
**Nótaí ag gabháil leis na Ráitis Airgeadais**

**13. Cláir Microtrade agus BRITE**

Is clár é MicroTrade a chuidíonn le gnóthais bheaga chun teagmhálacha, margáí agus comhpháirtíochtaí a chothú ar fud oileán na hÉireann. Is tionscnamh de chuid Bhord Fiontar Contae agus Cathrach Phoblacht na hÉireann, Fiontraíocht Thuaisceart Éireann agus IdirThrádáil Éireann é an clár.

Séard atá san ioncam ná aisíocaíocht costas phárolla an chláir. Maoiníonn IdirThrádáil Éireann agus ioncam féinghinte ón gclár costais phárolla Microtrade. Scoir an Clár Microtrade a chuid oibríochtaí ar an 31 Iúil 2009.

**14. Dlíteanas Teagmhasach**

Ó am go ham chuir an Bord cúnamh airgeadais ar fáil trí infheistiú i Scaireanna Tosaíochta Carntha Infhuascailte Inchomhshóite agus fuair sé €1,277,895 san iomlán trí chuid de na scaireanna seo a fhuascailt. Éiríonn dlíteanais theagmhasach an Bhoird maidir leis na hinfheistíochtaí toisc go bhféadfadh sé tarlú gur fhuascail comhlachtaí scaireanna i gcásanna ina raibh brabúis indáilte neamhdhóthanacha ann. I gcásanna mar sin b'fhéidir go mbeidh d'oibleagáid ar an mBord airgead a fuair sé ar bhonn fuascailtí a aisíoc.

**15. Gnóthas Leantach**

D'fhógair an tAire Fiontar. Trádála agus Nuálaíochta i Meitheamh 2010 go bhfuil sé chun tograi a chur faoi bhráid an Rialtais maidir le struchtúr na mBord Fiontar Contae. Ní heol don Bord rún ar bith a bheith ann chun feidhmeanna an Bhoird a leasú agus glacann sé leis go leanfaidh aon chomhlacht comharbais lena ghníomhaíochtaí láithreacha a chomhlíonadh agus go n-aistreofar a shócmhainní, a dhlíteanais agus a fhoireann go dtí an comhlacht sin. Sna himthosca seo, ní chreideann sé gur gá aon choigeartú a dhéanamh ar na ráitis airgeadais chun aon athstruchtúrú a d'fhéadfadh tarlú a chur san áireamh agus tá na cuntais seo ullmhaithe aige ar bhonn gnóthais leantaigh.

**16. Áitreabh an Bhoird**

Tá áitreabh an Bhoird glactha ar cíos ó Ionad Fiontair Pobail an Gharráin Chnó, Bealach an Gharráin Chnó, Ráth Fearnáin, Baile Átha Cliath 14. Ní mór é a athnuachan gach 4 bliana. Déanfar é a athnuachan arís sa bhliain 2013. Is é €8,708 an cíos bliantúil.

**17. Faomhadh na Ráiteas Airgeadais**

D'fhaomh na Stiúrthóirí na Ráitis Airgeadais ar 30 Meitheamh 2011.